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exclusive listings

May 2012
VACANT LAND

for more information, visit

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| Address | | | | Price Per Acre | |
|---------------------|-----------------|-----------|----------------|--------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ADDISON TWP. | | | | | |
| 1650 Yule Road | 228.46 | Res./Agr. | \$8,225,000.00 | \$36,002 \$0.83 | Andrew Boncore Angela Arcori |

Comments: Beautiful property in northern Oakland County. Ideal single-family future development.

| | | | | | |
|--------------------|------|-----|--------------|--------------------|---------------|
| ADRIAN | | | | | |
| 2454 Treat Highway | 9.13 | I-1 | \$300,000.00 | \$32,859 \$0.75 | David Giltner |

Comments: The parcel has 610 feet of frontage on Treat Highway with 747 feet on the south, 440 feet on the north and 680 along the rail side.

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|---------------------|------|--------|--------------|---------------------|-------------------------------|
| 1483 US-223 Highway | 0.57 | Retail | \$175,000.00 | \$307,018 \$7.05 | Clint Confer Viktor Gjonaj |
|---------------------|------|--------|--------------|---------------------|-------------------------------|

Comments: Commercial property adjacent to Discount Tire in the heart of regional shopping district. Immediate area includes Adrian Mall, Meijer, Walmart, Lowes, Kohl's and more. Can expand lot size. Price reduced.

| | | | | | |
|---------------------------|-------|----|-----------------|---------------------|----------------------------|
| ANN ARBOR TOWNSHIP | | | | | |
| Nixon Road | 68.97 | A1 | \$13,449,150.00 | \$195,000 \$4.48 | Steve Gordon Jay Chavey |

Comments: The City of Ann Arbor master plan calls for annexing this property in to the City of Ann Arbor, which would bring all the utilities to the site.

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|------------|-------|----|----------------|---------------------|----------------------------|
| Nixon Road | 53.64 | A1 | \$6,168,600.00 | \$115,000 \$2.64 | Steve Gordon Jay Chavey |
|------------|-------|----|----------------|---------------------|----------------------------|

Comments: The City of Ann Arbor master plan calls for annexing this property in to the City of Ann Arbor, which would bring all the utilities to the site.

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|------------|-------|----|----------------|---------------------|----------------------------|
| Nixon Road | 40.00 | A1 | \$8,200,000.00 | \$205,000 \$4.71 | Steve Gordon Jay Chavey |
|------------|-------|----|----------------|---------------------|----------------------------|

Comments: The City of Ann Arbor master plan calls for annexing this property in to the City of Ann Arbor, which would bring all the utilities to the site.

| Address | | | | Price Per Acre | |
|---|-----------------|--------------|--------------|----------------|-----------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ARMADA/TWP. | | | | | |
| Armada Center Road | 21.00 | Argriculture | \$495,000.00 | \$23,571 | Ben Wilkiemeyer |
| | | | | \$0.54 | Joe Hamway |
| | | | | | Peter Walocko |
| Comments: Hard coner of McFadden & Armada Center Roads. Great potential for re-zoning. | | | | | |
| ATTICA TOWNSHIP | | | | | |
| Lake Pleasant Road | 13.40 | Commercial | \$795,000.00 | \$59,328 | Joe Hamway |
| | | | | \$1.36 | |
| Comments: Hard corner ready for development. Many possible uses. | | | | | |
| AUBURN HILLS | | | | | |
| Lapeer Road | 0.66-92.66 | PUD | | | Angela Arcori |
| Hills Corporate Crossing | | | | | |
| Comments: 135 acre mixed-use development across from The Palace & GM. Property is located in both Auburn Hills and Orion Twp. Outlot & development opportunities available, frontage on both Lapeer and Dutton Roads. Pricing is negotiable. 1.38 - 30.74 acres also available in Orion Twp. | | | | | |
| Dutton Road | 0.66-73.48 | Lt. Ind. | | \$172,062 | Gary Stephens |
| Hills Corporate Crossing | | | | \$3.95 | Jack Townsend |
| | | | | | Angela Arcori |
| Comments: 135 acre mixed-use development across from The Palace & GM. Property is located in both Auburn Hills and Orion Twp. Frontage on both Lapeer and Dutton Roads. Pricing is negotiable. 1.38 - 30.74 acres also available in Orion Twp. Up to 127 acres available. | | | | | |
| Baldwin Road | 47.61 | Multi-Fam. | \$470,000.00 | \$9,872 | Andrew Boncore |
| Baldwin Condominiums | | | | \$0.23 | Chris Secontine |
| Comments: Bank owned. Great multi-family development. Approved and engineering complete for 84 units. Wooded site with wet lands. 1/2 mile from Great Lakes Crossings Mall & I-75 and prestigious Lake Angelus. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|---------------------|---|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| AUBURN HILLS | | | | | |
| Cross Creek Parkway Oakland Technology Park | 2.00-30.00 | IV | | \$200,000 | John Boyd Paul Hoge John Gordy Joe Banyai Gary Stephens |
| Comments: For Sale/Build-to-Suit for Sale or Lease. Unique opportunity for a variety of uses. Immediate access to I-75 freeway. Significant tax incentives granted by the City of Auburn Hills and State of Michigan. Park is home to international firms such as US Farathane, Henniges Automotive, Delphi and Johnson Controls. Adjacent to Chrysler's World Headquarters. Close proximity to Oakland University, Oakland Community College, Baker College & Cooley Law School. | | | | | |
| 3295 Lapeer Road West | 19.84 | Lt. Industrial | \$2,000,000.00 | \$100,806 \$2.31 | Paul Hoge |
| Comments: Exceptional, high image parcel across from the Palace of Auburn Hills. Will sell parcel outright. Will build-to-suit for sale or lease 50,000-150,000 sq. ft., site plan approved. Tax abatement possible. Graded, incoming bridge built, retention pond graded. Approximately 11 + acres of net regulated wetlands. | | | | | |
| 141 S. Opdyke Road Auburn Hills Golf Center | 12.57 | B-2 | \$1,500,000.00 | \$119,322 \$2.74 | Clint Confer John Boyd |
| Comments: A rare opportunity to acquire an existing recreational facility with a 70' dome at a fraction of the replacement cost. The property is zoned B-2, allowing for a variety of possible uses, and includes over 12 acres of prime land in Auburn hills with approximately 500 feet of frontage on Opdyke Road. This site is centrally located within seconds of I-75 and M-59. | | | | | |
| 2033 Featherstone Road | 12.11 | B-2 | \$850,000.00 | \$70,190 \$1.61 | John Boyd Viktor Gjonaj |
| Comments: NW corner of Opdyke and Featherstone. Opposite redevelopment of the Silverdome. Great freeway access to I-75 and M-59. 5.96 acres is zoned B-2 and the westerly 6.15 is zoned residential. Many possible uses. | | | | | |
| Lapeer Road | 11.76 | Lt. Industrial | \$150,000.00 | \$12,755 \$0.29 | Paul Hoge |
| Comments: - Excellent exposure on I-75 off ramp at Lapeer Road - Some wetlands, net usable acreage is 6-7 acres +/- | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|---------------------|--------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| AUBURN HILLS | | | | | |
| Squirrel Road | 9.90 | Residential | \$500,000.00 | \$50,505 \$1.16 | Viktor Gjonaj Gary Stephens |
| Comments: 9.9 acres available in Auburn Hills near Oakland University and Tree Point Drive. Zoned residential, potential for rezoning. | | | | | |
| 1671 Harmon Road Lot #: #5 Summit Corporate Park | 9.69 | Lt. Industrial | \$462,000.00 | \$47,663 \$1.09 | Paul Hoge |
| Comments: Two parcels remaining in this prestigious business park: 6.15 acres on Giddings with a site plan approved for 90,000 sq. ft., and 9.693 acres on Harmon Road. Can build up to 171,000 sq. ft. Tax abatement district. Bank owned. | | | | | |
| 1751 Summit Drive Lot #: #2 Summit Corporate Park | 6.17 | Lt. Industrial | \$308,000.00 | \$49,919 \$1.15 | Paul Hoge |
| Comments: Two parcels remaining in this prestigious business park: 6.17 acres on Giddings with a site plan approved for 90,000 sq. ft., and 9.693 acres on Harmon Road. Can build up to 171,000 sq. ft. Tax abatement district. Bank owned. | | | | | |
| Rex Boulevard Lot #: 7 | 4.45 | Lt. Industrial | \$1,259,000.00 | \$282,921 \$6.50 | Paul Hoge |
| Comments: -High and flat site. -Great image location. -Currently in process of attaining a lot split. -Will build-to-suit for lease up to 70,000 sq. ft. | | | | | |
| 1850 Taylor Road | 4.17 | Lt. Industrial | \$350,000.00 | \$83,933 \$1.93 | Paul Hoge Greg Hudas |
| Comments: 3.40 net usable acres (148,259 sq. ft.) can accommodate a 33,000 sq ft. building. Build-to-suit sale or lease. Owned by top developer. | | | | | |
| Atlantic Boulevard Metro North | 2.38 | Lt. Industrial | | \$9.50 | Gary Stephens John Boyd |
| Comments: Excellent corporate headquarters or R & D site with I-75 frontage and exposure. Excellent freeway access. Will build-to-suit up to 30,000 sq. ft. | | | | | |

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|---|-----------------|----------------|--------------|---------------------|------------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| AUBURN HILLS | | | | | |
| 2685-2709 Auburn Road Lot #: 028; 029; 0 | 1.81 | Lt. Industrial | \$275,952.60 | \$152,460 \$3.50 | Kris Pawlowski |
| Comments: Frontage on Auburn Road at the entrance of a premier industrial park. Site plan approved/build-to-suit up to 21,960 sq. ft. | | | | | |
| 3220 University Drive | 1.17 | T & R | \$399,900.00 | \$341,795 \$7.85 | Garrett Keais |
| Comments: Excellent location for a free-standing building or bank branch. | | | | | |
| 3256 Walton Boulevard | 0.66 | B-1 | \$149,900.00 | \$227,121 \$5.21 | Viktor Gjonaj Gary Stephens |
| Comments: Great site just west of Squirrel on Walton Blvd. Zoned B-1. Walton Blvd. is currently being widened. Great opportunity for retail, medical users, office building, attorney, dentist, etc. Land contract potential. Current home on property has income potential. Dimensions are 100' x 150'. | | | | | |
| BELLEVILLE | | | | | |
| 16535 Haggerty Road | 34.05 | Residential | \$395,000.00 | \$11,601 \$0.27 | Michael Southen Chris Secontine |
| Comments: Nice site with single family residential potential. Previously approved site plan has expired. Single family residence on site. | | | | | |
| Denton Road | 0.04-1.93 | Ind./Res. | \$57,500.00 | \$29,793 \$0.68 | Chris Monsour |
| Comments: (3) parcels available for sale. Zoned Industrial & Residential. May be purchased together or separately. 0.04 acres = \$2,500 0.57 acres = \$10,000 1.32 acres = \$45,000 | | | | | |

| Address | | | | Price Per Acre | |
|--------------------|-----------------|--------|--------------|----------------|-------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| BERLIN TWP. | | | | | |
| Newport Road | 95.00 | RM-1 | \$760,000.00 | \$8,000 | Brad Viergever |
| | | | | \$0.18 | Bruce A. Morrison |

Comments: Beautiful treed parcel with quick access to I-75 & I-275 drawing from Detroit and Toledo markets. Consent judgment approving development of 530 total home sites; 479 multi-family units, 51 single-family units. Access from Newport Road via easement over existing Newport Woods apartment project. Secondary (emergency access) via an extension of Birchwood Drive. Combined tap fees can total over \$11,100 per unit for residential development. The fees for this development have been reduced to \$1,100 per unit for water and \$1,700 per unit for sewer. The reduced tap fees are valid until January 4, 2014.

| | | | | | |
|-----------|-------|------|----------------|----------|----------------|
| Post Road | 30.00 | RM-1 | \$1,200,000.00 | \$40,000 | Brad Viergever |
| | | | | \$0.92 | |

Comments: Multi-Family zoning with water front access to Lake Erie. Excellent development parcel.

| BLOOMFIELD TWP. | | | | | |
|----------------------------|------------|---------------|--|-----------|-----------|
| Franklin Road | 1.00-31.00 | Research Park | | \$392,040 | Paul Hoge |
| Bloomfield Technology Park | | | | \$9.00 | |

Comments:
 -Net of roads, we have 23.58 usable acres
 -Will be sold as site condominiums
 -Acreage to suit 1-30 acres

| BRIGHTON/TWP. | | | | | |
|----------------------|------------|-------------|--|----------|----------------|
| 5548 Eggert Place | 1.00-33.00 | Residential | | \$70,000 | Jim Montgomery |
| Copper Leaf | | | | | |

Comments: 1-acre single family lots available. Copper sunlight filters through giant old oak trees. Rolling hills remind you more of northern getaway than home. Estates are nestled in and among wooded terrain. This is a special slice of nature's paradise. Make no mistake, the homes of Copper Leaf are exquisitely beautiful, yet it is the topography of this pristine area that will take your breath away. Situated in Brighton near US-23 and I-96, Copper Leaf has been created to be a tranquil home base, with easy access to Ann Arbor, Detroit, Flint and Lansing. The infrastructure and landscaping of this neighborhood is complete and matured.

| Address | | | | Price Per Acre | |
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| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| BRIGHTON/TWP. | | | | | |
| Pless Drive Lot #: 6, 7, 8 Genoa Industrial Park | 1.40-11.40 | Lt. Industrial | \$912,000.00 | \$80,000 \$1.84 | Jim Montgomery |

Comments:

| | | | | | |
|------------------------|------|-----------------|----------------|---------------------|---------------|
| 11370 Grand River Road | 6.30 | Assisted Living | \$2,300,000.00 | \$365,079 \$8.38 | Rick Birdsall |
|------------------------|------|-----------------|----------------|---------------------|---------------|

Comments: Outstanding commercial/health care site with 550 feet of frontage along the new Grand River expansion just east of downtown Brighton. Property has been identified and has community support for a 120 bed facility. Flexible zoning allows for assisted living/health care as well as multi-family and retail/commercial uses. All engineering, environmental and due diligence complete. Seller financing or partnership options. Property carries itself with existing apartment building on site.

| | | | | | |
|---------------|------|------------|----------------|---------------------|-------------------------------------|
| Library Drive | 3.50 | Commercial | \$1,500,000.00 | \$428,571 \$9.84 | Andrew Boncore Bruce A. Morrison |
|---------------|------|------------|----------------|---------------------|-------------------------------------|

Comments: Ideal hotel site, situated in Downtown Brighton's newest commercial development.

| | | | | | |
|--------------------|------|-----------------|--------------|---------------------|--------------------------------|
| Whitmore Lake Road | 2.94 | Gen. Commercial | \$632,000.00 | \$214,966 \$4.94 | Jim Montgomery Steve Gordon |
|--------------------|------|-----------------|--------------|---------------------|--------------------------------|

Comments: Great retail pad. High traffic count. Visible from US-23.

BROWNSTOWN TWP.

| | | | | | |
|--------------------|-------|----------|--------------|--------------------|------------------------------|
| Dix-Toledo Highway | 12.88 | B-1/OR-1 | \$640,000.00 | \$49,689 \$1.14 | John Gordy Brad Viergever |
|--------------------|-------|----------|--------------|--------------------|------------------------------|

Comments: Vacant land in fast growing Brownstown Twp. Good location near freeway and community amenities.

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|--------------------|-------|----------------|----------------|--------------------|-------------|
| Dix-Toledo Highway | 11.95 | Lt. Industrial | \$1,100,000.00 | \$92,050 \$2.11 | Mark Hamway |
|--------------------|-------|----------------|----------------|--------------------|-------------|

Comments: Located in the fast growing township of Brownstown, seconds from I-75/Sibley exit; outside storage or vacant land. Tractor parking available. Property is fully improved and ready to build. Water, gas, electric and sanitary sewer all at site.

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|------------------------|--|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| BROWNSTOWN TWP. | | | | | |
| Dix-Toledo Highway | 5.51 | Lt. Industrial | \$598,000.00 | \$108,530 \$2.49 | Mark Hamway |
| Comments: 5.51 usable acres. All utilities at site including storm water retention. Ready to build. | | | | | |
| Fort Street Lot #: 003 | 4.21 | B-2 | \$875,000.00 | \$207,838 \$4.77 | Justin Gaffrey |
| Comments: Located in the fast growing township of Brownstown on Fort Street with over 1,000 sq. ft. of frontage. This parcel provides opportunity for retailers to service the high traffic counts and surrounding neighborhoods. | | | | | |
| 24355 Telegraph Road Lot #: 002 | 3.71 | B-2 | \$1,100,000.00 | \$296,496 \$6.81 | Justin Gaffrey |
| Comments: Prime Telegraph Road parcel for Sale, lease or build to suit. Located in Brownstown, this site has over 500 ft. of frontage and great demographics. | | | | | |
| Dix-Toledo Highway | 1.76 | B-1/OR-1 | \$175,000.00 | \$99,432 \$2.28 | John Gordy Brad Viergever |
| Comments: Main road exposure parcel in fast growing Brownstown Twp. Good location near freeway and community amenities. | | | | | |
| 19025 Allen Road | 0.67 | B-3 | \$800,000.00 | \$1,194,030 \$27.41 | Justin Gaffrey Bruce Baja |
| Comments: Corner lot for sale, lease or build-to-suit. Ideal for many retail, medical or office users. Additional land may be assembled to create up to 3.45 acres. | | | | | |
| BRUCE TWP. | | | | | |
| Van Dyke Road | 79.00 | Agricultural | \$1,650,000.00 | \$20,886 \$0.48 | Joe Hamway Ben Wilkiemeyer Peter Walocko |
| Comments: Great future development with many possible uses. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|----------------|----------------|---------------------|--|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| BRUCE TWP. | | | | | |
| McKay Road | 39.00 | Lt. Industrial | | | Joe Hamway Ben Wilkiemeyer Peter Walocko |
| Comments: Many possible zonings, 2,200 feet on M-53. The price is to be determined, the owners are looking at all offers. | | | | | |
| Van Dyke Road | 28.00 | Agricultural | \$450,000.00 | \$16,071 \$0.37 | Andrew Boncore |
| Comments: | | | | | |
| Van Dyke Road | 20.15 | Agricultural | \$525,000.00 | \$26,055 \$0.60 | Ben Wilkiemeyer Joe Hamway Peter Walocko |
| Comments: Great main road frontage on Van Dyke (M-53). Great potential for re-zoning. | | | | | |
| McKay Road | 20.00 | Lt. Industrial | | | Joe Hamway Ben Wilkiemeyer Peter Walocko |
| Comments: Many possible zonings. The price is to be determined, the owners are looking at all offers. | | | | | |
| CANTON | | | | | |
| Lotz Road | 3.23-81.79 | Mixed Use | \$2,145,000.00 | \$0.60 | Rick Birdsall Clint Confer |
| Comments: Outstanding mixed-use parcel adjacent to Ford Road. Great location at I-275 and proposed I-275 Service Drive. Priced to sell, pricing as follows: Lotz Road, 3.23 Acres = \$58,481.89 Lotz Road, 14.72 Acres = \$266,518.11 Lotz Road, 25 Acres = \$895,000 Lotz Road, 38.84 Acres = \$925,000 | | | | | |
| 48600 Michigan Avenue | 44.08 | Medical Campus | \$4,500,000.00 | \$102,087 \$2.34 | Viktor Gjonaj Steve Gordon |
| Comments: Great parcel on Michigan Avenue, west of Beck Road. 44.08 acres zoned for a medical campus. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|----------------|----------------|---------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| CANTON | | | | | |
| Lotz Road | 38.84 | Mixed Use | \$925,000.00 | \$23,816 \$0.55 | Rick Birdsall Clint Confer |
| Comments: Outstanding mixed-use parcel adjacent to Ford Road. Great location at I-275 and proposed I-275 Service Drive. Priced to sell, pricing as follows: Lotz Road, 3.23 Acres = \$58,481.89 Lotz Road, 14.72 Acres = \$266,518.11 Lotz Road, 25 Acres = \$895,000 Lotz Road, 38.84 Acres = \$925,000 | | | | | |
| 42752 Ford Road | 27.79 | C-2 | \$7,750,000.00 | \$278,877 \$6.40 | Bruce Baja |
| Comments: Prime commercial land available on Ford Road near Ikea and many other national retailers. Possible development for over 170,000 sq. ft. Last remaining large parcel in the heart of Canton's retail corridor. | | | | | |
| Lotz Road | 25.00 | Mixed Use | \$895,000.00 | \$35,800 \$0.82 | Rick Birdsall Clint Confer |
| Comments: Outstanding mixed-use parcel adjacent to Ford Road. Great location at I-275 and proposed I-275 Service Drive. Priced to sell, pricing as follows: Lotz Road, 3.23 Acres = \$58,481.89 Lotz Road, 14.72 Acres = \$266,518.11 Lotz Road, 25 Acres = \$895,000 Lotz Road, 38.84 Acres = \$925,000 | | | | | |
| Van Born Road | 15.82 | Lt. Industrial | \$711,900.00 | \$45,000 \$1.03 | Brad Vieregger David Giltner |
| Comments: Highly visible parcel adjacent to rail and I-275. Good dimensions for development. Could be combined with (2) other parcels for a total of 25.72 Acres. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|----------------|----------------|---------------------|------------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| CANTON | | | | | |
| Lotz Road | 14.72 | Mixed Use | \$266,518.11 | \$18,106 \$0.42 | Rick Birdsall Clint Confer |
| Comments: Outstanding mixed-use parcel adjacent to Ford Road. Great location at I-275 and proposed I-275 Service Drive. Priced to sell, pricing as follows: Lotz Road, 3.23 Acres = \$58,481.89 Lotz Road, 14.72 Acres = \$266,518.11 Lotz Road, 25 Acres = \$895,000 Lotz Road, 38.84 Acres = \$925,000 | | | | | |
| Haggerty Road Canton Corporate Center | 12.08 | Lt. Industrial | \$2,400,000.00 | \$198,675 \$4.56 | John Fricke Gary Sallen, SIOR |
| Comments: Prime acres on I-275 fronting Haggerty north of Michigan Avenue exit. Corporate environment, flat, buildable. | | | | | |
| 4075-4195 Lotz Road | 9.13 | LI-1 | \$325,000.00 | \$35,597 \$0.82 | Gary Sallen, SIOR Steve Gordon |
| Comments: Prime industrial parcel located at I-275 and Michigan just north of I-94. Immediate access to all freeways at Michigan Avenue. Located in center of Canton's booming growth area. | | | | | |
| Lotz Road | 7.72 | Lt. Industrial | \$245,000.00 | \$31,736 \$0.73 | Steve Gordon Mark Hamway |
| Comments: Frontage along I-275 Expressway. Just North of Van Born Road. Access to I-275 Expressway via Michigan Avenue interchange. Must Sell! | | | | | |
| Warren Road | 7.02 | R-2 | \$490,000.00 | \$69,801 \$1.60 | Chris Secontine Michael Southen |
| Comments: Excellent site for senior living development as special land use. Prime single-family site in midst of solid demographics. All utilities available. | | | | | |

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| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| CANTON | | | | | |
| Commerce Boulevard Kopernick Corporate Park | 5.14 | Industrial | \$616,800.00 | \$120,000 \$2.76 | Gary Sallen, SIOR David Giltner |
| Comments: | | | | | |
| Lotz Road | 3.23 | Mixed Use | \$58,481.89 | \$18,106 \$0.42 | Rick Birdsall Clint Confer |
| Comments: Outstanding mixed-use parcel adjacent to Ford Road. Great location at I-275 and proposed I-275 Service Drive. Priced to sell, pricing as follows: Lotz Road, 3.23 Acres = \$58,481.89 Lotz Road, 14.72 Acres = \$266,518.11 Lotz Road, 25 Acres = \$895,000 Lotz Road, 38.84 Acres = \$925,000 | | | | | |
| 7560 N. Haggerty Road | 2.97 | Lt. Industrial | \$425,000.00 | \$143,098 \$3.29 | Steve Gordon |
| Comments: Last freeway frontage lot in Canton. Lot measures 260' x 525'. | | | | | |
| Lilley Road | 0.91-1.84 | Lt. Industrial | | \$59,000 \$1.35 | David Giltner |
| Comments: | | | | | |
| CARLETON | | | | | |
| Telegraph Road | 20.00 | Commercial | \$2,300,000.00 | \$115,000 \$2.64 | Mark Hamway Viktor Gjonaj |
| Comments: 784' of frontage on I-275 & 253' frontage on Telegraph Road. 150' from the I-275 exit ramps. Only commercial piece in Ash Township (Carleton) with utilities. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|-------------|----------------|---------------------|----------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| CHESTERFIELD TWP. | | | | | |
| Twenty-Four Mile Road | 4.00-42.00 | M-2 | \$8,690,220.00 | \$206,910 \$4.75 | Peter Walocko Ben Wilkiemeyer |
| Comments: Build to suit properties: 20,000 sq. ft. to 500,000 sq. ft. New industrial development. | | | | | |
| Chesterfield Road | 41.25 | Residential | \$750,000.00 | \$18,182 \$0.42 | Viktor Gjonaj |
| Comments: 41.25 acres zoned residential for sale. Total of 75 lots for single family homes with a minimum lot area of 13,500 sq. ft. Size may be rezoned for other uses. Fully engineered and shovel ready. Property is being sold as a bank short sale. | | | | | |
| Gratiot Avenue | 25.48 | Residential | \$799,000.00 | \$31,358 \$0.72 | Viktor Gjonaj Andrew Boncore |
| Comments: 106 condominium lots fully developed with club house. Site offers dual access from both Gratiot Avenue and Hickey Road. | | | | | |
| 52365 Gratiot Avenue | 7.96 | Heavy Ind. | \$995,000.00 | \$125,000 \$2.87 | Peter Walocko Ben Wilkiemeyer |
| Comments: Contains existing structures that can be removed for redevelopment. Owner financing available. Possible play for retail development. | | | | | |
| 27220-27360 Luckino Drive | 5.54 | M1 | \$690,000.00 | \$124,549 \$2.86 | Ben Wilkiemeyer Paul Saad |
| Comments: Steps away from the upcoming Chesterfield Towne Centre development. Currently zoned industrial with the high potential for commercial use as the extensive adjacent development takes form. | | | | | |
| 36560 Twenty-Six Mile Road | 5.00 | Commercial | \$299,000.00 | \$59,800 \$1.37 | Viktor Gjonaj |
| Comments: 2 out lots available along Twenty-Six Mile Road, across from Meijer. The site offers a traffic light at the access point. Total of 5 acres. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|------------|--------------|---------------------|----------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| CHESTERFIELD TWP. | | | | | |
| 50700 E. Russell Schmidt Boulevard | 4.11 | Heavy Ind. | \$320,000.00 | \$77,859 \$1.79 | Ben Wilkiemeyer Peter Walocko |
| Comments: Zoned heavy industrial. Piece is centered in a well established industrial neighborhood. Site includes a 16-unit, 12,880 sq. ft. storage facility that can be easily removed. Rail line and connection in place. | | | | | |
| Gratiot Avenue | 2.47 | | \$537,000.00 | \$217,409 \$4.99 | Viktor Gjonaj Peter Walocko |
| Comments: 2.47 acres available along Gratiot Avenue. Potential for 15,355 sq. ft. commercial building. | | | | | |
| 52466 Gratiot Avenue | 2.18 | C-3 | \$300,000.00 | \$137,615 \$3.16 | Paul Saad |
| Comments: High traffic counts, high demographics, and motivated owner looking at all offers. | | | | | |
| 27220 Luckino Drive | 1.96 | M1 | \$345,000.00 | \$176,020 \$4.04 | Ben Wilkiemeyer Paul Saad |
| Comments: Steps away from the upcoming Chesterfield Towne Centre development. Currently zoned industrial with the high potential for commercial use as the extensive adjacent development takes form. | | | | | |
| 27290 Luckino Drive | 1.79 | M1 | \$310,000.00 | \$173,184 \$3.98 | Ben Wilkiemeyer Paul Saad |
| Comments: Steps away from the upcoming Chesterfield Towne Centre development. Currently zoned industrial with the high potential for commercial use as the extensive adjacent development takes form. | | | | | |
| 27360 Luckino Drive | 1.79 | M1 | \$310,000.00 | \$173,184 \$3.98 | Ben Wilkiemeyer Paul Saad |
| Comments: Steps away from the upcoming Chesterfield Towne Centre development. Currently zoned industrial with the high potential for commercial use as the extensive adjacent development takes form. | | | | | |

| Address | | | | Price Per Acre | |
|----------------------------|-----------------|--------|--------------|---------------------|------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| CHESTERFIELD TWP. | | | | | |
| 27420 Twenty-One Mile Road | 0.79 | R1B | \$150,000.00 | \$189,873 \$4.36 | Ben Wilkiemeyer Paul Saad |

Comments: Steps away from the upcoming Chesterfield Towne Centre development with direct frontage on 21 Mile Road. Possible re-zoning for commercial use or industrial to expand the adjacent factory located at 27225 Luckino, Chesterfield.

| | | | | | |
|---------------------------|-------|-------------|--------------|--------------------|------------------------------|
| CHINA TOWNSHIP | | | | | |
| 4690 - 4704 Puttygut Road | 15.04 | Residential | \$275,000.00 | \$18,285 \$0.42 | Paul Saad Ben Wilkiemeyer |

Comments: Rectangular land piece, redevelopment possible.

| | | | | | |
|------------------|------|--|----------------|---------------------|--------------------------------|
| CLARKSTON | | | | | |
| Dixie Highway | 5.22 | | \$1,500,000.00 | \$287,356 \$6.60 | Garrett Keais Viktor Gjonaj |

Comments: 650' x 350' with 650' frontage along Dixie Highway near I-75. Additional acreage available to purchase up to 15 acres.

| | | | | | |
|---------------|------|--|--------------|---------------------|--------------------------------|
| Sashabaw Road | 1.42 | | \$499,000.00 | \$351,408 \$8.07 | Viktor Gjonaj Garrett Keais |
|---------------|------|--|--------------|---------------------|--------------------------------|

Comments: Great parcel for sale just north of I-75 on Sashabaw Road. Join Ruby Tuesday, Culvers and The Learning Experience.

| | | | | | |
|-------------------------------------|------------|-----|----------------|---------------------|----------------------------------|
| CLINTON TWP. | | | | | |
| Hall Road Clinton Corporate Park | 1.25-32.87 | B-3 | \$5,350,000.00 | \$163,509 \$3.75 | Ben Wilkiemeyer Peter Walocko |

Comments: Great location on the south side of Hall Road with visibility from I-94. Many possible uses. Pricing is inclusive of construction of new roadways as shown in the attached site plan. Retail or industrial parcels can be split off and sold individually. Turn lane located in front of development.

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|----------------------|----------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| CLINTON TWP. | | | | | |
| Hall Road Clinton Corporate Park | 5.00-29.37 | B-3 | \$3,850,000.00 | \$131,086 \$3.01 | Ben Wilkiemeyer Peter Walocko |
| Comments: Zoned B3-General, but platted for individual industrial sites for a new development. Located on the south side of Hall Road with visibility from I-94. Many possibilities/flexible zoning. Turn lane located in front of development. Can be combined with adjacent retail sites with Hall Road frontage. | | | | | |
| Groesbeck Highway | 21.46 | Commercial | \$4,500,000.00 | \$209,692 \$4.81 | Peter Walocko Ben Wilkiemeyer |
| Comments: The property is zoned B-2, but can easily be changed to be B-3 or Light Industrial. Great location with direct access from both Groesbeck & Elizabeth in Clinton Twp. Minutes from I-94, Hall Road, and downtown Mt. Clemens. | | | | | |
| 44000 Elizabeth Road | 11.50 | Industrial | \$250,000.00 | \$21,739 \$0.50 | Viktor Gjonaj |
| Comments: Ready for redevelopment. One of the last pieces of multiple acres in Clinton Township. | | | | | |
| Hall Road Clinton Corporate Park | 1.25-3.50 | B-3 | \$1,525,000.00 | \$435,714 \$10.00 | Ben Wilkiemeyer Peter Walocko |
| Comments: Two individual retail parcels (one is 1.25 acres and one is 2.25 Acres) Located directly on the south side of Hall Road with future development directly behind each parcel. Turn lane located directly in front of development. Possible rezoning. | | | | | |
| Hall Road | 2.30 | Lt. Industrial | | | Viktor Gjonaj |
| Comments: Great parcel on busy Hall Road which can be split. Great land lease opportunity. Call broker for pricing. | | | | | |
| 43660 Hayes Road | 1.82 | Retail/Office | \$349,000.00 | \$191,758 \$4.40 | Paul Saad |
| Comments: Commercial land zoned for retail or office use. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|----------------|-----------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| CLINTON TWP. | | | | | |
| Capital Boulevard Lot #: 1 | 1.72 | Lt. Industrial | \$394,261.00 | \$228,690 | Peter Walocko |
| Eastpointe Corporate Park | | | | \$5.25 | |
| Comments: Split from lot #1. Tax abatement available. Great location. | | | | | |
| SEC M-59 Highway | 1.34 | B-2 | \$490,000.00 | \$365,672 | Viktor Gjonaj |
| | | | | \$8.39 | |
| Comments: Great corner available of M-59 & Elizabeth Street. High traffic counts. Perfect for commercial development. | | | | | |
| Harper Avenue | 1.31 | RML | \$54,900.00 | \$41,908 | Ben Wilkiemeyer |
| | | | | \$0.96 | Peter Walocko |
| Comments: Possible re-zoning. Good main road exposure. | | | | | |
| COLUMBUS TWP. | | | | | |
| 7700 Fred W. Moore Highway | 7.15 | Commercial | \$1,500,000.00 | \$209,908 | Peter Walocko |
| | | | | \$4.82 | Ben Wilkiemeyer |
| Comments: I-94 and Fred W. Moore Highway Frontage. Adjacent to I-94 exit and entrance ramps. Includes existing barn and residence if needed. | | | | | |
| COMMERCE TWP. | | | | | |
| 2552 N. Wixom Road | 30.00 | Residential | \$800,000.00 | \$26,667 | Jamail Aikens |
| | | | | \$0.61 | |
| Comments: Current tenant operating horse riding and stable business, paying \$2,500 per month rent. Accessible to Proud Lake riding trails. Property includes farmhouse, indoor riding arena and stables. | | | | | |
| 8300 Grove Street | 16.51 | Residential | \$500,000.00 | \$30,285 | Angela Arcori |
| | | | | \$0.70 | |
| Comments: 16.51 acre site off Union Lake Road, just north of Commerce Road. Site is visible from main road and is adjacent to Wendy's. Originally planned for senior housing development. Site is great for housing, office or a quasi-retail/office development. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|----------------|----------------|---------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| COMMERCE TWP. | | | | | |
| Maple Road | 12.00 | Lt. Industrial | \$1,360,000.00 | \$113,333 \$2.60 | David Giltner Jim Montgomery |
| Comments: 12 +/- acres zoned light industrial with outside storage possible. Sewer and water available. Rail possible. | | | | | |
| Enterprise Drive Lot #: 1-9 Ladd Road Industrial Park | 0.85-7.00 | Industrial | | \$4.25 | David Giltner Jim Montgomery |
| Comments: Ladd Industrial Park lots from .85 to 7 acres. Excellent location close to I-96/M-5/I-275. Screened outside storage possible. | | | | | |
| Claranton Drive Lot #: 1-26 Claran Industrial Park | 0.75-5.00 | Industrial | | \$4.25 | David Giltner Jim Montgomery |
| Comments: Claran Industrial Park. 26 industrial lots from .75 to 5.0 acres. Excellent location close to I-96/M-5/I-275. Screened outside storage possible. | | | | | |
| 2201 & 2215 Haggerty Road Lot #: Parcel | 0.87-2.66 | B2 | \$1,200,000.00 | \$10.36 | Garrett Keais |
| Comments: Parcel B is 1.79 acres and is \$720,000. Parcel C is 0.87 Acres and is \$480,000. They may be sold together or separately. Combined they total 2.66 acres for \$1,200,000. Great development site for retail, service, fast food, medical, etc. Zoning permits drive-through. Just south of Commerce Township's proposed Downtown project, Walmart and Pontiac Trail. Haggerty to be expanded to (5) lanes in the near future. | | | | | |
| 2190 Pontiac Trail | 1.83 | B1 | \$399,000.00 | \$218,033 \$5.01 | Angela Arcori Jamail Aikens |
| Comments: 1.83 acres located at the hard corners of Pontiac Trail and Welch Roads in Commerce Township. This site is master planned for neighborhood commercial. It is located on the "going to work" side of the road as travelers pass this site to get to M-5. Not many hard corners in this market available! | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|--------------|----------------------|-----------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| COMMERCE TWP. | | | | | |
| 2215 Haggerty Road Lot #: Parcel B | 1.79 | B2 | \$720,000.00 | \$402,235 \$9.23 | Garrett Keais |
| Comments: Parcel B is 1.79 acres and is \$720,000. Parcel C is 0.87 Acres and is \$480,000. Parcels B & C may be sold together or separately. Combined they total 2.66 acres for \$1,200,000. Great development site for retail, service, fast food, medical, etc. Zoning permits drive-through. Just south of Commerce Township's proposed Downtown project, Walmart and Pontiac Trail. Haggerty to be expanded to (5) lanes in the near future. | | | | | |
| 4183 Pioneer Drive | 1.51 | Lt. Industrial | \$129,000.00 | \$85,430 \$1.96 | Garrett Keais Jim Montgomery |
| Comments: Land is close to the M-5 connector. This is one of the few well located smaller Industrial/Office sites in the area. | | | | | |
| Pioneer Drive Lot #: Unit 42 | 1.15 | Office, Rsrch. | \$60,000.00 | \$52,174 \$1.20 | Jim Montgomery Chris Secontine |
| Comments: Corner lot entrance to small building in an industrial development. Immediate access to M-5. | | | | | |
| 2201 Haggerty Road Lot #: Parcel C | 0.87 | B2 | \$480,000.00 | \$551,724 \$12.67 | Garrett Keais |
| Comments: Parcel B is 1.79 acres and is \$720,000. Parcel C is 0.87 Acres and is \$480,000. Parcels B & C may be sold together or separately. Combined they total 2.66 acres for \$1,200,000. Great development site for retail, service, fast food, medical, etc. Zoning permits drive-through. Just south of Commerce Township's proposed Downtown project, Walmart and Pontiac Trail. Haggerty to be expanded to (5) lanes in the near future. | | | | | |
| CORUNNA | | | | | |
| Parmenter Road | 131.00 | Industrial | \$950,000.00 | \$7,252 \$0.17 | Jim Montgomery Steve Gordon |
| Comments: The entire northerly boundary of this property is served by rail. Recently improved with water and sewer. Outside storage is possible. Tax abatement is available. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|-----------------|--------------------------------|----------------------|------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| DAVISON TWP. | | | | | |
| Court Street | 3.00 | Gen. Commercial | Lease: \$85,000.00 Annually | | Bruce Baja Viktor Gjonaj |
| Comments: Great corner just north of I-69 at Court Road. Located directly across the street from a brand new Menard's and across the freeway from a newer Meijer. Site offers great visibility and access. Ground lease rate \$85,000 annually. Taxes shown reflect the total of summer and winter taxes for both parcels. Potential build-to-suit, strip center, etc. | | | | | |
| DEARBORN | | | | | |
| 6201 Wyoming Avenue | 14.00 | Industrial C | \$2,200,000.00 | \$157,143 \$3.61 | Jack Townsend |
| Comments: Currently property is being used as a drive in theater. Small concession stand is in middle of property, small office building along Wyoming also included. Near I-94 & US-12. Outside storage possible. Price reduced. | | | | | |
| 24041-24105 Michigan Avenue | 4.60 | BB | \$3,250,000.00 | \$706,522 \$16.22 | Bruce Baja |
| Comments: High profile, 4.6 +/- acre corner parcel located at the SWC of Michigan Avenue and Telegraph Road. Ideal location for retail development. | | | | | |
| Auto Club Drive | 2.10 | B-C (Gen. Comm) | \$1,200,000.00 | \$571,429 \$13.12 | John Fricke Bruce Baja |
| Comments: For Sale, prime 2.1 acre property on Auto Club Drive. In shadow of Lear, ACS, Ritz Carlton, Auto Club Group, and Fairlane area. | | | | | |
| DEARBORN HEIGHTS | | | | | |
| 25660 Michigan Avenue Lot #: 49-57 | 1.58 | C-2 | \$675,000.00 | \$427,215 \$9.81 | Bruce Baja Justin Gaffrey |
| Comments: Great opportunity to locate on Michigan Avenue just west of Telegraph Road. This corner parcel offers 373' of Michigan Avenue frontage. | | | | | |

| Address | | | | Price Per Acre | |
|------------------------------|-----------------|--------|--------------|---------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| DEARBORN HEIGHTS | | | | | |
| Beech Daly Road Lot #: 11-16 | 0.63 | C-1 | \$118,000.00 | \$187,302 \$4.83 | Justin Gaffrey Rick Birdsall |

Comments: Corner lot with 211 feet of frontage on Beech Daly Road, less than one mile south of Michigan Avenue. Ideal for commercial development.

| | | | | | |
|-------------------|-------|------------|--------------|--------------------|--------------------------------|
| DELTA TWP. | | | | | |
| Snow Road | 17.00 | Industrial | \$935,000.00 | \$55,000 \$1.26 | Jim Montgomery Steve Gordon |

Comments: 17 acres strategically located near GM Lansing area plants including new "Platinum/Delta" Project. Many Tier I and Tier II automotive suppliers. Located at intersection of major roads for easy access and exposure. Utilities in place. Close to all major highways: I-96, I-69 and I-496.

| | | | | | |
|--------------------|-------|-----|----------------|--------------------|------------------------------------|
| DETROIT | | | | | |
| 9400 McGraw Street | 39.00 | M-4 | \$2,100,000.00 | \$53,846 \$1.24 | Chris Monsour Bruce A. Morrison |

Comments: 121,497 sq. ft. leased industrial building on 39 acres of land. Can be divided.

| | | | | | |
|---------------------|------|-----|--------------|--------------------|---------------|
| 3900 E. Outer Drive | 8.69 | M-4 | \$295,000.00 | \$33,947 \$0.78 | Chris Monsour |
|---------------------|------|-----|--------------|--------------------|---------------|

Comments: Former Kmart site.

| | | | | | |
|----------------|------|-----|--------------|--------------------|---------------|
| Livernois Road | 7.22 | M-4 | \$240,000.00 | \$33,241 \$0.76 | Chris Monsour |
|----------------|------|-----|--------------|--------------------|---------------|

Comments: Rail possible.

| | | | | | |
|-----------------|------|-----|--------------|--------------------|---------------|
| Eight Mile Road | 6.50 | M-4 | \$375,000.00 | \$57,692 \$1.32 | Chris Monsour |
|-----------------|------|-----|--------------|--------------------|---------------|

Comments:

| Address | | | | Price Per Acre | |
|--|-----------------|------------|--------------|---------------------|-------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| DETROIT | | | | | |
| Edlie Street | 5.04 | M-4 | \$250,000.00 | \$49,613 \$1.14 | Chris Monsour |
| Comments: Industrial area. | | | | | |
| 7742 Davison West | 4.73 | Industrial | \$295,000.00 | \$62,368 \$1.43 | Chris Monsour |
| Comments: | | | | | |
| 4520-50 Jeffries | 2.50 | M-4 | \$250,000.00 | \$2.30 | Chris Monsour |
| Comments: Empowerment Zone. | | | | | |
| 10533 Gratiot Avenue | 1.91 | M-2 | \$395,000.00 | \$206,806 \$4.75 | Chris Monsour |
| Comments: Northwest corner of French Road and Gratiot Avenue. | | | | | |
| 205 S. Harbaugh Street | 1.90 | M-4 | \$139,000.00 | \$73,158 \$1.68 | Chris Monsour |
| Comments: Great access to I-75. Possible renaissance zone. | | | | | |
| 6135 Linsdale Street | 1.27 | M-4 | \$100,000.00 | \$1.81 | Chris Monsour Steve Gordon |
| Comments: | | | | | |
| 228 Baltimore Street | 1.00 | M-4 | \$79,000.00 | \$79,000 \$1.81 | Chris Monsour |
| Comments: All utilities available in street. Located in Empowerment Zone. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|-------------|----------------------------|----------------------|--------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| DETROIT | | | | | |
| 401 Lycaste | 0.80 | Residential | \$295,000.00 | \$369,068 \$8.47 | Chris Monsour |
| Comments: | | | | | |
| 10410 E. Jefferson Avenue | 0.70 | Commercial | Lease: \$45,000.00 | \$15.00 | Jamail Aikens Viktor Gjonaj |
| Comments: For lease, build-to-suit retail strip center accommodating tenants from 1,200-6,775 sq. ft. Drive thru possible. This prime retail site on Jefferson Avenue sits east of Cadieux; west of Conner Road and south of Mack Avenue. Minutes away from Grosse Pointe, in front of Sinbad's on the River. | | | | | |
| 6339 E. Lafayette Boulevard | 0.47 | | \$95,000.00 | \$4.64 | Chris Monsour |
| Comments: This land sale includes 6339 & 6351 E. Lafayette Boulevard. | | | | | |
| 2150 Brewster | 0.41 | R-2 | \$89,000.00 | \$4.98 | Chris Monsour |
| Comments: 5 lots. | | | | | |
| 18963-18991 Wyoming | 0.32 | B-4 | \$169,000.00 | \$528,125 \$12.12 | Chris Monsour |
| Comments: | | | | | |
| Dale Street | 0.30 | LI | Lease: \$950.00 Monthly | | Rick Birdsall |
| Comments: 100' x 130' fenced lot for lease north of 15703 Dale Street. Allows for outside storage. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|---------------|----------------|---------------------|---|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| DETROIT | | | | | |
| 5030-5036 Loraine Street | 0.16 | | \$25,000.00 | \$156,250 \$3.59 | Chris Monsour |
| Comments: (2) 32' x 110' lots. | | | | | |
| 2759 Third Street | 0.14 | B-4 Gen. Bus. | \$75,000.00 | \$12.30 | Chris Monsour |
| Comments: | | | | | |
| FARMINGTON/F. HILLS | | | | | |
| 34918 Eight Mile Road | 4.63 | RC-2 | \$495,000.00 | \$106,911 \$2.45 | Clint Confer Michael Southen |
| Comments: 4.63 acre site plan approved for senior assisted living development. Close proximity to shopping and freeways. Zoned RC-2 or low-rise multi-family. | | | | | |
| Orchard Lake Road | 2.89 | RA-2 | \$360,000.00 | \$124,567 \$2.86 | Chris Secontine Ben Wilkiemeyer Joe Hamway |
| Comments: Very visible site, seconds south of I-696 on Orchard Lake Road. Terrific site for educational use, day care, senior living. 530 feet of frontage and approximately 241 feet deep. | | | | | |
| FENTON | | | | | |
| Thompson Road | 183.00 | PUD | \$2,850,000.00 | \$15,574 \$0.36 | Andrew Boncore Jim Montgomery Jack Townsend |
| Comments: 183 acre PUD mixed use development. Uses include: commercial, medical, office, residential. Over 3,000 feet of freeway frontage along US-23. | | | | | |
| Leroy Street | 0.79 | GBD | \$260,000.00 | \$329,114 \$7.56 | Jeffrey Trepeck |
| Comments: Excellent location on Leroy, next to Burger King. | | | | | |

| Address | | | | Price Per Acre | |
|----------------------|-----------------|----------------|----------------|--------------------|---------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| FLINT | | | | | |
| Pier North Boulevard | 105.15 | Lt. Industrial | \$7,886,250.00 | \$75,000 \$1.72 | Gary Stephens |

Comments:

| | | | | | |
|----------------------|-------|----------------|--------------|--------------------|-----------|
| 1300 N. Dort Highway | 69.00 | G - Heavy Mfg. | \$755,000.00 | \$10,942 \$0.25 | Paul Hoge |
|----------------------|-------|----------------|--------------|--------------------|-----------|

Comments:

- Site of former Delphi plant.
- Canadian National Rail line along east property line & south property line.
- Could combine with adjacent 63 acres.

| | | | | | |
|------------------------|-------|----------------|--------------|-------------------|-----------|
| 1601 N. Averill Avenue | 63.00 | G - Heavy Mfg. | \$554,000.00 | \$8,794 \$0.20 | Paul Hoge |
|------------------------|-------|----------------|--------------|-------------------|-----------|

Comments:

- Site of former lab (north side of site), and parking lot.
- Canadian National spur on south end of property, currently inactive.
- Could be sold with adjacent 69 acres.

| FLINT TWP. | | | | | |
|--|-------|------------|----------------|--------------------|---------------|
| 3072 S. Dye Road Lot #: Metes & Bounds | 47.00 | Industrial | \$1,250,000.00 | \$26,596 \$0.61 | Jack Townsend |

Comments: Irregular shaped parcel includes small house and garage on Dye Road. Currently zoned industrial, however, office or residential may be possible.

| FOWLerville | | | | | |
|--------------------|-------|------------|----------------|---------------------|--------------------------------|
| Fowlerville Road | 36.50 | Commercial | \$4,000,000.00 | \$109,589 \$2.52 | Jim Montgomery Steve Gordon |

Comments: 2,500 sq. ft. of I-96 frontage at Fowlerville exit. Site plan approved for commercial development next to Dick Scott Chrysler dealership.

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|------------|----------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| FOWLERVILLE | | | | | |
| Garden Lane Street Lot #: 2, 3, 5, 7, 8, 9, 1 Fowlerville Industrial Park | 2.11-33.56 | Lt. Industrial | | | Jim Montgomery David Giltner |

Comments:

- Well developed Industrial Park close to all services with easy highway access. Rail access available.
- Parcel #2 is 5 acres & \$95,000 per acre.
- Parcel #3 is 9.02 acres & \$95,000 per acre.
- Parcel #5 is 8.95 acres & \$95,000 per acre.
- Parcel #7 is 2.11 acres & \$85,000 per acre.
- Parcel #8 is 2.11 acres & \$85,000 per acre.
- Parcel #9 is 2.11 acres & \$85,000 per acre.
- Parcel #11 is 4.26 acres & \$85,000 per acre

| | | | | | |
|-----------------|------|-----|----------------|---------------------|-------------|
| FRANKLIN | | | | | |
| Telegraph Road | 3.40 | R-2 | \$1,050,000.00 | \$308,824 \$7.09 | John Fricke |

Comments: Prime Telegraph frontage site in Village of Franklin.

| | | | | | |
|---------------|------|-----|--------------|---------------------|---------------|
| FRASER | | | | | |
| Utica Road | 0.75 | B-1 | \$300,000.00 | \$400,000 \$9.18 | Viktor Gjonaj |

Comments: Great commercial land for sale on Utica Road next to National City Bank. Seller will look at all offers.

| | | | | | |
|------------------------|--------|------------|----------------|-------------------|----------------|
| FRENCHTOWN TWP. | | | | | |
| Telegraph Road | 269.18 | Industrial | \$2,422,620.00 | \$9,000 \$0.21 | Brad Viergever |

Comments: Great development site with frontage along Telegraph and Newport Roads. Close proximity to I-275 (one mile) and I-75 (two miles). Brownfield credits available.

| Address | | | | Price Per Acre | |
|--|-----------------|-----------------|--------------|----------------|----------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| FRENCHTOWN TWP. | | | | | |
| Buhl Road | 29.66 | R-1B | \$268,000.00 | \$9,036 | Justin Gaffrey |
| Swan Creek | | | | \$0.21 | |
| Comments: Swan Creek Condominium project for sale. 67 engineered approved lots. | | | | | |
| Telegraph Road | 11.50 | Highway Comm. | \$414,000.00 | \$36,000 | Brad Viergever |
| | | | | \$0.83 | |
| Comments: Ideal commercial development site with Telegraph Road frontage. Close proximity to I-275 (one mile) and I-75 (two miles). | | | | | |
| GARDEN CITY | | | | | |
| Arcola Street | 0.48 | C-1 & Multi-Fam | \$250,000.00 | \$520,833 | Justin Gaffrey |
| | | | | \$11.96 | |
| Comments: Corner lot zoned for commercial or multi-family. Adjacent duplex also available. | | | | | |
| GRAND BLANC/TWP. | | | | | |
| Reid Road | 13.16 | Z-2 | \$575,000.00 | \$43,693 | Gary Stephens |
| | | | | \$1.00 | Steve Gordon |
| Comments: | | | | | |
| Saginaw Street | 1.74 | R & D | \$500,000.00 | \$287,356 | Garrett Keais |
| | | | | \$6.60 | |
| Comments: 3 parcels fronting Saginaw Road at the I-75 entrance, south of Baldwin Road. 330' frontage on. Gateway to Grand Blanc. Adjacent to larger development parcel and across from Woodfield. Permitted uses include office, medical, banks & R&D uses. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|----------------|----------------|---------------------|---|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| GREEN OAK TWP. | | | | | |
| 8199 Boardwalk Road | 13.02 | L-1 | \$799,000.00 | \$61,367 \$1.41 | Rick Birdsall |
| Comments: Industrial park yard near Kensington and I-96. Outside storage possible. Rail possible. | | | | | |
| Fieldcrest Drive | 3.70 | Local Business | \$600,000.00 | \$162,162 \$3.72 | Jim Montgomery Angela Arcori |
| Comments: | | | | | |
| HAMBURG | | | | | |
| M-36 Expressway | 5.00-44.44 | Mixed Use | \$1,500,000.00 | \$33,754 \$0.78 | Jim Montgomery Steve Gordon Bruce A. Morrison |
| Comments: The site has road frontage along M-36, a major east/west thoroughfare in Livingston County. Currently there are sewer taps available to accommodate the site. Water is available upon request from the Township with the creation of a Special Assessment District. The site is located in the Village Center zoning district and is Master Planned for both multiple and single family development. | | | | | |
| HANDY TWP. | | | | | |
| Van Buren Road | 4.24 | Commercial | \$595,000.00 | \$140,330 \$3.22 | Angela Arcori Jim Montgomery |
| Comments: 4.24 Acre development site, just south of the I-96/Fowlerville Road exit. Perfect opportunity for fast food, banks/credit unions, medical, easy access from freeway. This exit is popular, pit stop between Metro-Detroit and Lansing. New Wal-Mart 0.5 miles away and several fast food options on Fowlerville Road. | | | | | |
| HARRISON TWP. | | | | | |
| 25255 Henry B. Joy Boulevard | 39.50 | Industrial | \$1,500,000.00 | \$37,975 \$0.87 | Peter Walocko Ben Wilkiemeyer |
| Comments: Re-zoning possible. 6 billboards along I-94 are income producing. Details available upon satisfactory purchase agreement. Price reduced. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|-----------------|----------------|---------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| HARRISON TWP. | | | | | |
| Jefferson Avenue | 2.91 | Commercial | \$359,900.00 | \$123,719 \$2.84 | Andrew Boncore Viktor Gjonaj |
| Comments: Mixed-use land available for retail, commercial & residential use. Located at the entrance of Metro Beach. All offers considered. | | | | | |
| Duluth Street Lot #: 90 & 91 | 0.21-0.49 | Residential | \$60,000.00 | \$2.81 | Paul Saad Bruce A. Morrison |
| Comments: Great corner lots in water community. (1) .28 acre lot and (1) .21 acre lot, adjacent to each other. | | | | | |
| HARSENS ISLAND | | | | | |
| 2306 Golf Course Road Middle Channel Golf & Country Club | 124.10 | C-3 | \$2,900,000.00 | \$23,368 \$0.54 | Paul Saad Andrew Boncore |
| Comments: Currently operation as a golf-course. | | | | | |
| HARTLAND TWP. | | | | | |
| Rovey Drive | 10.00 | | \$1,750,000.00 | \$175,000 \$4.02 | Jim Montgomery Steve Gordon |
| Comments: Prime retail outlot located in the new M-59 and US-23 retail development. Meijer and other large retailers will open soon. Across the street from the new Super Walmart. | | | | | |
| Arena Drive | 4.07 | General Comm. | \$529,100.00 | \$130,000 \$2.98 | Jim Montgomery Steve Gordon |
| Comments: Perfect office medical or sports related property. Located in the development district in Hartland Twp at US-23 & M-59. | | | | | |
| M-59 | 3.48 | Gen. Commercial | \$609,000.00 | \$175,000 \$4.02 | Jim Montgomery Steve Gordon |
| Comments: M-59 (Highland Road) frontage near new retail development which includes Wal-Mart and Meijer Superstore. Immediate access to US-23. | | | | | |

| Address | | | | Price Per Acre | |
|----------------------|-----------------|---------------|--------------|---------------------|--------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| HARTLAND TWP. | | | | | |
| Arena Drive | 2.98 | General Comm. | \$387,400.00 | \$130,000 \$2.98 | Jim Montgomery Steve Gordon |

Comments: Perfect office medical or sports related property. Located in the development district in Hartland Twp at US-23 & M-59.

| | | | | | |
|-------------------|------|-----------------|--------------|----------------------|--------------|
| HAZEL PARK | | | | | |
| S. Chrysler Drive | 0.18 | 202 Bus. Vacant | \$119,000.00 | \$647,955 \$14.88 | Clint Confer |

Comments: Unique opportunity to build on the south bound Service Drive at the Nine Mile Exit. Very easy accessibility to I-75.

| | | | | | |
|----------------------|------|------|--------------|--------------------|---------------|
| HIGHLAND TWP. | | | | | |
| Shewchenko | 8.30 | R1-B | \$299,000.00 | \$36,024 \$0.83 | Rick Birdsall |

Comments: Acreage includes rare lake ownership. Lake front site for development close to M-59 and US-23. Possible sanitary sewer. 3% CSB.

| | | | | | |
|---------------|--------|----------------|----------------|--------------------|------------------------|
| HOLLY | | | | | |
| Dixie Highway | 110.00 | Lt. Industrial | \$4,000,000.00 | \$36,364 \$0.84 | Paul Hoge John Boyd |

Comments: Water and sanitary sewer potentially available, some wetlands, exceptional I-75 exposure, over 2,500 lineal feet.

| | | | | | |
|--------------|-------|-----|----------------|--------------------|---------------------------|
| Gainey Drive | 56.44 | I-1 | \$2,100,000.00 | \$37,208 \$0.85 | Joe Banyai John Fricke |
|--------------|-------|-----|----------------|--------------------|---------------------------|

Comments: Improved manufacturing vacant land zoned I-1 and adjacent to rail (Pere Marquette Rail Road) on the west property line. Located minutes form I-75 and Baldwin Road.

| Address | | | | Price Per Acre | |
|---|-----------------|-------------|----------------|--------------------|---|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| HOWELL | | | | | |
| Burkhart Road | 140.00 | Comm./Res. | | \$100,000 | Jim Montgomery Angela Arcori |
| Comments: All engineering and wetland permitting complete, land ready for construction. This allows for a scenic development opportunity with phenomenal visibility on I-96. Property consists of +/- 50 usable acres. Two proposed site plans on drawing board. One plan calls for 100 room, three story hotel. The other plan offers a gas station/c-store with drive-thru adjacent to the freestanding retail/restaurant pad. For sale/ground lease/build-to-suit, \$100,000 per usable acre. | | | | | |
| 1601 Town Commons Drive | 64.00 | Residential | \$1,250,000.00 | \$19,531 \$0.45 | Jim Montgomery Steve Gordon Bruce A. Morrison |
| Comments: Beautiful mixed use development including retail, multi-family, condominiums and single family homes. Phase I: 44 developed lots; 3 townhouse pads with 14 units, 43 developed acres. Phase II: 8 developed lots, 79 undeveloped lots, 3 townhouse pads with 18 units, 21 total undeveloped acres. | | | | | |
| Packard/Austin Trans West Industrial Center | 0.77-36.04 | Industrial | | | Jim Montgomery Steve Gordon |
| Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres. | | | | | |
| Burkhart Road | 3.21-19.75 | Heavy Comm. | | \$75,000 | Jim Montgomery |
| Comments: -Zoning to allow for a wide range of uses -Easy access to I-96 -Water & Sewer -Close to I-96/M-59 commercial development -Rail Access | | | | | |
| Austin Court Lot #: Lot #4 Trans West Industrial Center | 9.14 | Industrial | | \$4.00 | Jim Montgomery Steve Gordon |
| Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|-----------------|--------------|---------------------|--------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| HOWELL | | | | | |
| M-59 Highway Fountain Park | 6.60 | MXD | \$825,000.00 | \$125,000 \$2.87 | Angela Arcori |
| Comments: Build to suit or sale of 6.6 acres ripe for retail or office development. Outstanding growth corridor of M-59 in Livingston County. Road expansion completed in 2008. Adjacent to Kroger anchored shopping center retailers include Blockbuster, Coldstone Creamery, TCF Bank, AT&T, Jet's Pizza, Great Clips, H & R Block, Check-N-Go and more. Lease rate for build-to-suit is to be determined. | | | | | |
| Packard Drive Lot #: Lot #20 Trans West Industrial Center | 6.52 | Industrial | | | Jim Montgomery Steve Gordon |
| Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres. | | | | | |
| Austin Court Lot #: Lot #2 Trans West Industrial Park | 6.51 | | | \$4.00 | Jim Montgomery Steve Gordon |
| Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres. | | | | | |
| Grand River Avenue Livingston Commerce Center | 0.92-5.18 | Hvy. Commercial | | | Jim Montgomery Larry Kelly |
| Comments: -1-5 acre sites available. -Zoned Heavy Commercial (commercial and light industrial uses permitted.) -Near Livingston County Airport -Easy access to I-96, M-59 and Grand River. -All utilities. | | | | | |
| Packard Drive Lot #: Lot #19 Trans West Industrial Center | 4.98 | Industrial | | | Jim Montgomery Steve Gordon |
| Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|------------|----------------|---------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| HOWELL | | | | | |
| Grand River Avenue | 4.00 | Commercial | \$1,089,000.00 | \$272,250 \$6.25 | Rick Birdsall Jim Montgomery |
| Comments: RSC-Regional Service Commercial zoning. Frontage on Grand River and Burkhart Road. Build to suit for sale or lease or land lease possible. Airport currently being expanded for larger jets and more traffic. Close to M-59, I-96 and outlet mall. | | | | | |
| Packard Drive Lot #: Lot #27 Trans West Industrial Center | 3.76 | Industrial | | | Jim Montgomery Steve Gordon |
| Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres. | | | | | |
| Austin Court Lot #: Lot #7 Trans West Industrial Center | 1.32 | Industrial | | \$2.50 | Jim Montgomery Steve Gordon |
| Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres. | | | | | |
| Austin Court Lot #: Lot #8 Trans West Industrial Center | 1.03 | Industrial | | \$2.50 | Jim Montgomery Steve Gordon |
| Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres. | | | | | |
| Austin Court Lot #: Lot #9 Trans West Industrial Center | 1.03 | Industrial | | \$2.50 | Jim Montgomery Steve Gordon |
| Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres. | | | | | |
| Packard Drive Lot #: Lot #18 Trans West Industrial Center | 0.98 | Industrial | | | Jim Montgomery Steve Gordon |
| Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres. | | | | | |

| Address | | | | Price Per Acre | |
|------------------------------|-----------------|------------|------------|----------------|----------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| HOWELL | | | | | |
| Austin Court Lot #: Lot #10 | 0.77 | Industrial | | | Jim Montgomery |
| Trans West Industrial Center | | | | \$2.50 | Steve Gordon |

Comments: Fully improved lots for sale. Lot sizes range from 0.77 acres - 9.14 acres.

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|------------------------|-------|-----|--------------|----------|----------------|
| HURON TWP. | | | | | |
| Sibley Road Lot #: 003 | 35.00 | R-1 | \$675,000.00 | \$19,286 | Justin Gaffrey |
| | | | | \$0.44 | |

Comments: Residential zoning allows for one unit per acre.

| | | | | | |
|-----------------------|------------|--|--------------|----------|----------------|
| Woodland Drive | 1.59-30.78 | | \$461,700.00 | \$15,000 | Steve Gordon |
| Huron Commerce Center | | | | \$0.34 | John Salsberry |

Comments: Lots situated in premium industrial park. Easy access to I-275. Minutes from Detroit Metropolitan Airport entrance. Total of 11 parcels can be purchased separately or together. Parcels priced as follows: Lot 11 is 1.59 acres and \$75,000 per acre; Lots 12, 13 and 14 make up 6.87 acres at \$30,000 per acre; Lots 6, 7, 8, 9, 10, 15 & 26 make up 22.32 acres for \$20,000 per acre.

| | | | | | |
|----------------------------------|-------|-----|--------------|----------|----------------|
| Huron River Drive Lot #: 4, 7, 8 | 19.67 | R-3 | \$491,750.00 | \$25,000 | Justin Gaffrey |
| | | | | \$0.57 | |

Comments: Residential land engineered for 50 condominiums.

| | | | | | |
|----------------------------|--------|--------------|----------------|----------|------------|
| IMLAY CITY | | | | | |
| 2410 Bowman Road | 206.00 | Agricultural | \$2,995,000.00 | \$14,539 | Joe Hamway |
| The Shores of Crystal Lake | | | | \$0.33 | Joe Banyai |

Comments: 50 acre private lake that ranges from 15' to 55' deep. 2,000 ft. frontage on Belle River. Sandy beaches in a very private setting. Great parcel for a private retreat, corporate retreat and many development opportunities. This all sports lake is full of wildlife including deer, ducks, turkeys and loaded with assorted fish. Two miles to I-69 & M-53. The road base is in and the land is balanced for prime lake lots.

| Address | | | | Price Per Acre | |
|---|-----------------|-----------------|----------------|----------------|-------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| INDEPENDENCE TWP. | | | | | |
| Royal St. George | 15.00 | Residential | \$2,350,000.00 | \$156,667 | Viktor Gjonaj |
| Hills of Pine Knob | | | | \$3.60 | |
| Comments: Fully developed project on Pine Knob Golf Course. Includes 81 units of which 3 are complete models and (2) are shell form. There are 4 ranch style units per building, with walkouts. Located throughout the golf course. Units can range from 1,600 - 2,000 sq. ft. | | | | | |
| INKSTER | | | | | |
| North Industrial Drive | 26.50 | Hwy. Industrial | \$1,350,000.00 | \$50,943 | Mark Hamway |
| | | | | \$1.17 | Steve Gordon |
| Comments: Great parcel for distribution companies who require trailer parking and outside storage. | | | | | |
| Michigan Avenue | 0.32 | B-3 | \$45,000.00 | \$140,625 | Rick Birdsall |
| | | | | \$3.23 | |
| Comments: Approximately 1/3 acre with Michigan Avenue frontage. Close to Middlebelt. | | | | | |
| LIVONIA | | | | | |
| 38900 Plymouth Road | 4.99 | Industrial | \$525,000.00 | \$105,210 | Steve Gordon |
| | | | | \$2.42 | Gary Sallen, SIOR |
| Comments: Industrial lot for sale or build to suit up to 70,000 +/- sq. ft. | | | | | |
| 28200 Lyndon Street | 2.70 | Residential | \$314,000.00 | \$116,296 | Jamail Aikens |
| | | | | \$2.67 | |
| Comments: Existing swim club available. Property may be converted to eleven home sites. Ideal site in the heart of Livonia, across the street from Adams Elementary School. | | | | | |
| Rosati Avenue | 1.96 | M-1 | \$290,000.00 | \$147,959 | Larry Kelly |
| | | | | \$3.40 | |
| Comments: For sale or build-to-suit, sale or lease 30,654 sq. ft. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|--------|--------------|---------------------|----------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| LIVONIA | | | | | |
| 27982 - 27984 Five Mile Road Lot #: 6 & 7 | 0.62 | OS | \$159,000.00 | \$256,452 \$5.89 | Kris Pawlowski Justin Gaffrey |

Comments: 0.62 acre of land for sale on well traveled Five Mile Road. Perfect for office or commercial development.

| | | | | | |
|--------------------|-------|----------------|----------------|---------------------|---------------------------------|
| LYON TWP. | | | | | |
| Grand River Avenue | 14.98 | Lt. Industrial | \$2,247,000.00 | \$150,000 \$3.44 | Jim Montgomery David Giltner |

Comments:
-Great location in high growth corridor.
-Easy access to I-96/Wixom Road.
-Water and sewer available.

| | | | | | |
|----------------------|------------|-----|----------------|---------------------|---------------------------|
| Grand River Avenue | 3.00-14.00 | I-2 | \$2,100,000.00 | \$150,000 \$3.44 | Mark Hamway Greg Hudas |
| Lyon Business Center | | | | | |

Comments: Available for future development.

| | | | | | |
|--------------------------|-------|----------------|----------------|--------------------|---------------------------------|
| 54990 Grand River Avenue | 11.11 | Lt. Industrial | \$1,055,450.00 | \$95,000 \$2.18 | Jim Montgomery David Giltner |
|--------------------------|-------|----------------|----------------|--------------------|---------------------------------|

Comments: Corner lot with Grand River frontage. Current rental income.

| | | | | | |
|--------------------|------|------------|--------------|--------------------|------------------------------|
| 59121 Oasis Center | 5.48 | Heavy Ind. | \$542,520.00 | \$99,000 \$2.27 | Jim Montgomery Dave Green |
|--------------------|------|------------|--------------|--------------------|------------------------------|

Comments: Heavy industrial land with rail.

| | | | | | |
|----------------------------|-------|-----|----------------|---------------------|----------------------------------|
| MACOMB TWP. | | | | | |
| 19800 Twenty-Six Mile Road | 40.10 | TBD | \$4,125,000.00 | \$102,868 \$2.36 | Peter Walocko Ben Wilkiemeyer |

Comments: Clean green field site ready for redevelopment. No previous commercial use with all utilities available.

| Address | | | | Price Per Acre | |
|---|-----------------|--------------|--------------------|--------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| MACOMB TWP. | | | | | |
| Twenty-Four Mile Road | 37.80 | Agricultural | \$3,600,000.00 | \$95,238 \$2.19 | Paul Saad |
| Comments: Possible redevelopment site. | | | | | |
| 49010 Card Road | 24.29 | R-1 | \$607,375.00 | \$25,005 \$0.57 | Andrew Boncore Chris Monsour |
| Comments: Prime development opportunity. Corner of 22 Mile and Card Road. Chippewa Valley School District. | | | | | |
| Twenty-Three Mile Road | 20.00 | Ind./Comm. | | | Andrew Boncore |
| Comments: Ideal commercial or industrial build-to-suit development up to 250,000 sq. ft. Located in the heart of Macomb County's fastest growing community. Adjacent to new Meijer, Kroger and Kohl's. Lease price to be provided upon proposal. | | | | | |
| 15250 Wellington Center Boulevard | 16.42 | Commercial | \$750,000.00 | \$45,676 \$1.05 | Andrew Boncore |
| Comments: Great commercial opportunity. Hayes Road frontage. Kingsway Drive residential development outlet. Adjacent to proposed Kohl's department store. | | | | | |
| Quadrate Drive | 1.00-13.00 | Industrial | \$2,405,000.00 | \$185,000 | Joe Hamway |
| Quadrate Industrial Subdivision | | | | \$4.25 | Paul Saad |
| Comments: Lots from 1 to 13 acres, all utilities, build to suit for sale or lease. Lease rate to be determined. | | | | | |
| Twenty-Three Mile Road | 5.00 | Office | \$1,000,000.00 | \$1,000,000 | Viktor Gjonaj |
| | | | Lease: \$90,000.00 | \$22.96 | Brad Viergever |
| | | | Annually | | |
| Comments: Located on 23 Mile Road just east of Romeo Plank. The site will be approved for a bank branch with a drive-thru or 48,000 sq. ft. medical and child day care site. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|------------|---------------------------------|----------------------|-----------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| MACOMB TWP. | | | | | |
| Hall Road | 5.00 | Office | | | Viktor Gjonaj |
| | | | Lease: \$100,000.00 Annually | | |
| Comments: 5 acres on M-59 with over 523' frontage. Split possible. | | | | | |
| Twenty-One Mile Road | 3.33 | C-2 | | | Jeffrey Trepeck |
| Comments: Ground lease or sale opportunity on the hard corner of 21 Mile & Card Roads. This development includes Walgreens, Chase Bank and a Kroger anchored center across the street. Up to 6,900 sq. ft. with utilities in place. Ideal for medical, professional or retail. Seller financing available. | | | | | |
| Erb Drive Lot #: # 30 | 2.51 | M-1 | \$541,000.00 | \$130,680 | Peter Walocko |
| Erb Industrial | | | Lease: \$4,500.00 Monthly | \$3.00 | Ben Wilkiemeyer |
| Comments: Adjoins other lots for possible assemblage up to 7.6 acres. Build-to-suit possible. | | | | | |
| Erb Drive Lot #: # 28 | 1.64 | M-1 | \$214,315.00 | \$130,680 | Peter Walocko |
| Erb Industrial | | | Lease: \$1,800.00 Monthly | \$3.00 | Ben Wilkiemeyer |
| Comments: Adjoins other lots for possible assemblage up to 7.6 acres. Build-to-suit possible. | | | | | |
| Erb Drive Lot #: # 29 | 1.26 | M-1 | \$165,000.00 | \$130,952 | Peter Walocko |
| Erb Industrial | | | Lease: \$1,375.00 Monthly | \$3.01 | Ben Wilkiemeyer |
| Comments: Adjoins other lots for possible assemblage up to 7.6 acres. Build-to-suit possible. | | | | | |
| Twenty-One Mile Road | 1.00 | Commercial | \$500,000.00 | \$500,000 \$11.48 | Viktor Gjonaj Bruce Baja |
| Comments: Great parcel of land on Twenty-One Mile Road, east of Hayes Road. Zoned commercial, this site is ready for development. Area retailers include Walgreens, Advance Auto Parts and Rite Aid. | | | | | |

| Address | | | | Price Per Acre | |
|----------------------|-----------------|--------|--------------|---------------------|----------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| MACOMB TWP. | | | | | |
| 45945 Gratiot Avenue | 0.91 | R-1 | \$260,000.00 | \$285,714 \$6.56 | Ben Wilkiemeyer Peter Walocko |

Comments: Additional vacant land next door is also available for sale. Possible re-zoning.

| | | | | | |
|---|------|-----|----------------|----------------------|------------|
| MADISON HEIGHTS | | | | | |
| 27591 Dequindre Road Lot #: Metes and B | 3.62 | B-2 | \$2,000,000.00 | \$552,487 \$12.68 | Joe Banyai |

Comments: Currently being operated as Green Carpet Sod with 908 sq. ft. office. Zoned B-2 which allows for all B-1 applications and B-2 applications which include retail, personal service, office, up to two stories, etc.

| | | | | | |
|--------------------|-------|---------|----------------|--------------------|---------------------------------|
| MARION TWP. | | | | | |
| 3315 Pinckney Road | 80.00 | Res.-Ag | \$1,300,000.00 | \$16,250 \$0.37 | Jim Montgomery Garrett Keais |

Comments:

- Excellent redevelopment site
- Natural setting
- One mile from new Howell High School
- Easy access to I-96 expressway

| | | | | | |
|-------------------|------|-------------|--------------|--------------------|-------------|
| MELVINDALE | | | | | |
| Wabash Avenue | 8.28 | Residential | \$289,800.00 | \$35,000 \$0.80 | Mark Hamway |

Comments: Great residential parcel located in a fully developed neighborhood. Multiple zoning possible.

| | | | | | |
|-------------------|------|-----|--------------|---------------------|----------------|
| 24335 Outer Drive | 3.30 | R-3 | \$475,000.00 | \$143,939 \$3.30 | Justin Gaffrey |
|-------------------|------|-----|--------------|---------------------|----------------|

Comments: Rare multi-family zoned property in well established neighborhood. Code permits construction of apartment building. A 1,200 sq. ft. residence is currently on the property.

| Address | | | | Price Per Acre | |
|--|-----------------|-----------------|--|---------------------|---|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| MELVINDALE | | | | | |
| 17355 Allen Road | 0.50 | Outdoor Storage | \$150,000.00 Lease: \$1,250.00 Monthly | \$6.89 | Justin Gaffrey |
| Comments: 1/2 acre yard for sale or lease. Completely paved with drainage, fenced with (2) 30' roll gates, overhead sign with 400 bin blocks. Includes (2) oversea storage containers. Zoned for outdoor storage. Perfect for landscape supply, snow plow or construction business. | | | | | |
| 4504 Oakwood Boulevard | 0.40 | Industrial | \$50,000.00 | \$125,000 \$2.87 | Rick Birdsall |
| Comments: Outside storage plus truck parking allowed. 8,793 sq. ft. building across Oakwood Boulevard also for sale. | | | | | |
| MILAN | | | | | |
| Redman Road | 188.00 | R-1B | \$4,700,000.00 | \$25,000 \$0.57 | Keenan Fields Steve Gordon Jay Chavey |
| Comments: Site is currently zoned for 592 single family lots. Site plan has been approved through October 2009. Milan would consider rezoning to I-L Light Industrial District or I-4 Industrial Research District. 100 acres on the north side of Redman also for sale. Norfolk Southern rail line has a vacated rail spur on the SE side of the property just off Platt Road. | | | | | |
| Redman Road | 100.00 | R-1B | \$1,500,000.00 | \$15,000 \$0.34 | Keenan Fields Steve Gordon Jay Chavey |
| Comments: Site is currently zoned for 252 single family lots. Site plan has been approved through October 2009. Milan would consider rezoning to I-L Light Industrial District or I-4 Industrial Research District. 188 acres on the south side of Redman also for sale. | | | | | |
| MILFORD/TWP. | | | | | |
| Buno Road | 4.19 | Heavy Ind. | \$65,000.00 | \$15,513 \$0.36 | Steve Kozak David Giltner |
| Comments: Vacant land with outside storage in heavy industrial area. Great exposure. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|-----------------|------------------------------|----------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| MILFORD/TWP. | | | | | |
| King Ranch Drive Lot #: 3 | 3.78 | Hvy. Industrial | \$260,000.00 | \$68,783 | David Giltner |
| King Ranch | | | | \$1.58 | Jim Montgomery |
| Comments: Great heavy industrial site. Total site is 6.21 acres including wetland. | | | | | |
| King Ranch Drive Lot #: #2 | 3.64 | Hvy. Industrial | \$220,000.00 | \$60,440 | David Giltner |
| | | | | \$1.39 | Jim Montgomery |
| Comments: Parcel size is 7.62 acres, has 3.98 acres wetland at rear. Wetland area buffers residential property to the East. | | | | | |
| 53194 Pontiac Trail | 0.10-0.80 | M-2 | | | David Giltner |
| | | | Lease: \$1,200.00 Monthly | | |
| Comments: Outside storage land for lease. Taxes shown are from 2008. Sale possible. | | | | | |
| MONROE | | | | | |
| Telegraph Road Lot #: 27-29 | 3.00 | Commercial | | | Angela Arcori Justin Gaffrey |
| Comments: Unique retail site ready for development at the intersections of Telegraph and Monroe Street. Great site for fast food, banks, and other retail uses. | | | | | |
| MOUNT CLEMENS | | | | | |
| 128-154 Floral Drive | 11.19 | RM-1 | \$100,000.00 | \$8,937 | Ben Wilkiemeyer |
| | | | | \$0.21 | Joe Banyai |
| Comments: Clear land with little development required. Located immediately adjacent to a newer single-family residential subdivision. Perfect for apartments/condominiums to compliment surrounding single-family developments and to house the local industrial work force. | | | | | |

| Address | | | | Price Per Acre | |
|--------------------|-----------------|------------|--------------|--------------------|--------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| MUSSEY TWP. | | | | | |
| 3191 S. Capac Road | 25.39 | Commercial | \$400,000.00 | \$15,754 \$0.36 | Jack Johns |

Comments: Great commercial location.

NEW BALTIMORE

| | | | | | |
|------------------|-------|------|--------------|--------------------|----------------------------------|
| County Line Road | 51.85 | R-70 | \$675,000.00 | \$13,018 \$0.30 | Ben Wilkiemeyer Peter Walocko |
|------------------|-------|------|--------------|--------------------|----------------------------------|

Comments: Virtually 100% usable acreage nestled in the center of multiple newer subdivisions. Cleared and prime for development. Truly a unique piece for this area. Close to new schools and golf course.

| | | | | | |
|-----------------|-------|------------|--------------|--------------------|----------------------------|
| M-29 Expressway | 19.83 | Commercial | \$499,000.00 | \$25,164 \$0.58 | Viktor Gjonaj Paul Hoge |
|-----------------|-------|------------|--------------|--------------------|----------------------------|

Comments: 19.83 acres for sale in New Baltimore zoned Commercial.

| | | | | | |
|--------------------|------|---------------|--------------|---------------------|----------------------------|
| 36891 Green Street | 0.85 | General Comm. | \$275,000.00 | \$323,910 \$7.44 | Paul Saad Viktor Gjonaj |
|--------------------|------|---------------|--------------|---------------------|----------------------------|

Comments: Future development land. (8) unit apartment to the north also available for sale.

NEW BOSTON

| | | | | | |
|-----------|-------|--------------|----------------|--------------------|--|
| Bell Road | 60.62 | Agricultural | \$1,206,338.00 | \$19,900 \$0.46 | Brad Viergever Greg Hudas Joe Banyai |
|-----------|-------|--------------|----------------|--------------------|--|

Comments: Ideal development parcel with easy access to I-275. Five miles to Detroit Metropolitan Airport. Rezoning possible.

NEW HAVEN

| | | | | | |
|-----------------|-------|------------|--------------|-------------------|---------------------------------|
| Havenridge Road | 35.00 | Industrial | \$275,000.00 | \$7,857 \$0.18 | Viktor Gjonaj Andrew Boncore |
|-----------------|-------|------------|--------------|-------------------|---------------------------------|

Comments: Industrial land for sale. Great opportunity.

| Address | | | | Price Per Acre | |
|---|-----------------|------------|----------------|----------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| NEW HAVEN | | | | | |
| 57877 Main Street | 23.20 | Industrial | \$1,380,000.00 | \$59,483 \$1.37 | Peter Walocko |
| Comments: | | | | | |
| NEW HUDSON | | | | | |
| 56000 Grand River Avenue | 7.00 | Mixed Use | \$1,500,000.00 | \$214,286 \$4.92 | Angela Arcori Jim Montgomery |
| Comments: 7 acres located on Grand River where Lyon Center Drive intersects. This site is perfect for retailers that want to join the action on Lyon Center Drive. Retailers include Lowe's, WalMart, McDonald's, Starbucks, banks, dealerships, etc. This site is master planned for retail development. | | | | | |
| 30764 Lyon Center Drive | 1.40 | PD | \$599,000.00 | \$427,857 \$9.82 | Angela Arcori Garrett Keais |
| Comments: This 1.4 acre site located on Lyon Center Drive sits directly at the I-96/Milford Road exit. Adjacent retailers include Wal-Mart, Lowe's, Flagstar Bank, Chase Bank, Arby's, Chili's, Applebee's, Discount Tire, and more. | | | | | |
| NORTHVILLE/TWP. | | | | | |
| 257 Hutton Street | 2.30 | R-3 | \$1,900,000.00 | \$826,087 \$18.96 | Rick Birdsall |
| Comments: Site includes 229,239 & 257 Hutton and 128 Rayson. Three apartments and one rental house totaling 24 units are income producing. Site is directly across from Mill Race Village with a stream running through the property. Adjacent .5 acre 328 N. Center also available for Center Street frontage totaling 2.8 acres. | | | | | |
| 16400 Northville Road | 1.13 | I-1 | \$199,000.00 | \$176,106 \$4.04 | Rick Birdsall |
| Comments: Non-conforming residential use in industrial zoning. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|-----------------|----------------|------------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| NORTHVILLE/TWP. | | | | | |
| 328 N. Center Road | 0.50 | CBD | \$295,000.00 | \$590,000 \$13.55 | Rick Birdsall |
| Comments: Redevelopment opportunity in downtown Northville. | | | | | |
| 410 N. Center Street | 0.25 | CB | \$259,000.00 | \$1,036,000 \$23.78 | Rick Birdsall |
| Comments: Northern 60' of 410 N. Center. Approximately 0.25 acres. Pizza Cutter's new construction shall occupy the southern portion of the property. Restaurant use not permitted. | | | | | |
| NOVI | | | | | |
| 43700 Expo Center Drive Former Site of Novi Expo Center | 22.69 | Retail | \$8,900,000.00 | \$392,243 \$9.01 | Steve Gordon David Giltner |
| Comments: Prime retail parcel located in the center of the Westside retail district. Once in a lifetime opportunity along highly traveled I-96 & Novi Road. | | | | | |
| Twelve Mile Road | 21.00 | Residential | \$1,550,000.00 | \$73,810 \$1.69 | John Fricke John Boyd |
| Comments: For sale, 21 acres of prime vacant property on major intersection in Novi, close to all freeways, beautiful topography. Several uses possible. | | | | | |
| Twelve Mile Road | 20.00 | Lt. & Hvy. Ind. | \$2,900,000.00 | \$145,000 \$3.33 | Steve Gordon |
| Comments: The front 5 + acres is zoned light industrial and the rear 15 acres is zoned heavy industrial. Subject site is close to the Beck Road/I-96 interchange. | | | | | |
| 45833 Twelve Mile Road | 10.00 | OST | \$1,600,000.00 | \$160,000 \$3.67 | David Giltner Jim Montgomery |
| Comments: | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|--------|----------------|----------------------|-------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| NOVI | | | | | |
| 27629 Haggerty Road | 9.47 | OST | \$1,975,000.00 | \$208,553 \$4.79 | John Fricke |
| Comments: Prime office/technology land on Haggerty, just off Twelve Mile. | | | | | |
| Ten Mile Road | 8.00 | OS-1 | \$699,000.00 | \$87,375 \$2.01 | Rick Birdsall |
| Comments: Seller will consider all financial/partnership arrangements. | | | | | |
| Nine Mile Road | 0.61-4.26 | | | | David Giltner |
| Comments: See listing broker for details. | | | | | |
| West Road | 4.20 | I-1 | \$725,000.00 | \$172,619 \$3.96 | Jack Townsend |
| Comments: | | | | | |
| 27487 Meadowbrook Road | 2.00 | OST | \$750,000.00 | \$375,000 \$8.61 | David Giltner John Fricke |
| Comments: Excellent location off M-5 just south of 12 Mile. | | | | | |
| Wixom Road Novi Promenade | 1.57 | B-3 | \$799,000.00 | \$508,917 \$11.68 | Michael Southen Joe Hamway |
| Comments: 1.57 acre prime outlot available on Wixom Road. Located on the outlot of Sam's Club & Target shopping center. Easy access to I-96 via the new Wixom Road interchange. Site is surrounded by major retailers. Providence Hospital is one mile east of the site. Phenomenal day/nighttime trade area. | | | | | |

| Address | | | | Price Per Acre | |
|-------------|-----------------|------------|--------------|---------------------|--------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| NOVI | | | | | |
| Peary Court | 1.00 | Industrial | \$128,502.00 | \$128,502 \$2.95 | Dave Green |

Comments: One acre site in first class business park. Ready for construction.

| | | | | | |
|-------------------------|-------------|----------------|--|--|---------------|
| OAK PARK | | | | | |
| Eight Mile Road | 13.35-91.60 | Lt. Industrial | | | Paul Hoge |
| Midtown Business Center | | | | | Gary Stephens |

Comments:

- Exceptional redevelopment site
- Build-to-suit for sale or lease. Price and taxes TBD
- Sizes from 50,000 to 1,000,000 sq. ft.
- Will consider lot sales, price dependent upon location within development
- High cube, warehouse distribution planned - to suit
- Most centrally located site in town
- Close to M-10, I-696 and I-75

| | | | | | |
|---------------|------|-----------------|--------------|---------------------|---------------------------|
| OKEMOS | | | | | |
| Atrium Drive | 2.50 | B-1, Commercial | \$650,000.00 | \$260,000 \$5.97 | John Fricke Mark Woods |

Comments: For Sale - 2.5 acres. Vacant land site. All utilities available. Exposure on I-96 just west of exit 110. Easy access from both Jolly and Hagadorn. Level topography. Located in the new Fountain Point Office Park.

| | | | | | |
|-------------------|-------------|-----|----------------|--------------------|---------------------------|
| ORION TWP. | | | | | |
| Lapeer Road | 20.00-86.83 | MUD | \$1,999,000.00 | \$23,022 \$0.53 | Paul Hoge Steve Gordon |

Comments:

- Flat ready to go parcel.
- Township will allow mixed-use retail, medical, office and/or residential condo.
- One of the last large undeveloped parcels in the area.
- Close proximity to thousands of "rooftops".
- 16" waterline on west side of Lapeer Road.
- 8" sewer line on west side of Lapeer Road, approximately 100' south of parcel corner.

| Address | | | | Price Per Acre | |
|--|-----------------|-----------------|----------------|----------------|--------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ORION TWP. | | | | | |
| Silverbell Road | 82.78 | Suburban Vacant | \$500,000.00 | \$6,040 | Andrew Boncore |
| | | | | \$0.14 | Joe Banyai |
| Comments: 82.78 acres zoned for residential development. Just north of I-75 at the Joslyn Road exit. | | | | | |
| Giddings Road Lot #: 1-8; 10-15 | 1.00-34.00 | L-1 | | \$294,030 | John Boyd |
| Liberty Techne Center | | | | \$6.75 | Gary Stephens |
| Comments: New industrial park. Roads in. Start construction this year on your new building. Main street frontage. | | | | | |
| Lapeer Road | 1.38-30.74 | PUD | | | Angela Arcori |
| Hills Corporate Crossing | | | | | |
| Comments: 135 acre mixed-use development across from The Palace & GM. Property is located in both Orion Twp. and Auburn Hills. Outlot & development opportunities available, frontage on both Lapeer and Dutton Roads. Pricing is negotiable. .66-92.66 acres also available in Auburn Hills. | | | | | |
| Dutton Road | 1.38-30.74 | Lt. Ind. | | \$172,062 | Gary Stephens |
| Hills Corporate Crossing | | | | \$3.95 | Jack Townsend Angela Arcori |
| Comments: 135 acre mixed-use development across from The Palace & GM. Property is located in both Auburn Hills and Orion Twp. Frontage on both Lapeer and Dutton Roads. Pricing is negotiable. 0.66 - 73.48 acres also available in Auburn Hills. Up to 127 acres available. | | | | | |
| Brown Road | 28.85 | Industrial Park | \$5,000,000.00 | \$173,310 | Paul Hoge |
| Orion Hills Business Park | | | | \$3.98 | |
| Comments: | | | | | |
| -New high image business park | | | | | |
| -Build to suit 25,000-200,000 sq. ft. | | | | | |
| -Sale or lease | | | | | |
| -1/4 mile from GM-Orion | | | | | |
| -41 gross acres, 28.85 net usable | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|--------------|----------------------|----------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ORION TWP. | | | | | |
| Jamm Street Lot #: 09-33-426-037 | 20.00 | Lt. Industrial | \$375,000.00 | \$18,750 \$0.43 | Joe Banyai |
| Comments: Land is located west of Giddings Road and North off Brown Road off Jamm Street. Adjacent to "New" Liberty Industrial Park. Some wet-lands. | | | | | |
| Lapeer Road | 3.79 | L-1 | \$655,000.00 | \$172,823 \$3.97 | Gary Stephens Paul Hoge |
| Comments: Excellent main road site. Owner has a site plan for a 46,499 sq. ft. building. | | | | | |
| 4738 Joslyn Road | 2.80 | LI-2 | \$425,000.00 | \$151,786 \$3.49 | Paul Hoge |
| Comments: 16" water main at Joslyn Road, on west side of street. Flat, elevated topography from Joslyn Road. Completely site plan approved for self storage development, plans are available. | | | | | |
| 95 Brown Road | 0.94 | Commercial | \$655,000.00 | \$696,068 \$15.98 | Paul Hoge |
| Comments: - Excellent commercial site that will allow fast food and a drive through. - Across the street from additional retailers. - 16" waterline at street. - 6" sewer line at Georgia Dr. and Brown Rd.; a 16" sewer line at Estes Dr. and Brown Rd. | | | | | |
| PITTSFIELD TWP. | | | | | |
| Avis Drive Lot #: 18 | 4.40 | Bus Prk. | \$264,000.00 | \$60,000 | Steve Gordon |
| Avis Farms North Research & Busines Pk. | | | | \$1.38 | Jay Chavey |
| Comments: Corner lot with lots of trees. Can be combined with the 2.08 acres at Unit 19 to yield 6.48 acres. | | | | | |
| 890 Avis Drive Lot #: 17 | 3.85 | Bus Prk. | \$230,000.00 | \$59,740 | Steve Gordon |
| Avis Farms North Research & Busines Pk. | | | | \$1.37 | Jay Chavey |
| Comments: Overlooks retention pond. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|----------|--------------|----------------|--------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| PITTSFIELD TWP. | | | | | |
| 847 Avis Drive Lot #: 19 | 2.08 | Bus Prk. | \$124,800.00 | \$60,000 | Steve Gordon |
| Avis Farms North Research & Busines Pk. | | | | \$1.38 | Jay Chavey |

Comments: Can be combined with the 4.4 acres at Unit 18 to yield 6.48 acres.

| PLYMOUTH/TWP. | | | | | |
|------------------------------|-------|-----|-----------------|-----------|--------------|
| Plymouth/Haggerty Road | 60.00 | L-1 | \$11,761,200.00 | \$196,020 | Steve Gordon |
| Metro Plymouth Business Park | | | | \$4.50 | |

Comments: Land only available on build-to-suit basis. Not available for outright sale. There will be 4-5 spec buildings constructed by DeMattia Development and D/R Group - co-owners/developers of park.

Build-to-suits will be \$4.50 p.s.f. for land lots. The only two builders which will be allowed to build in this Park are R.A. DeMattia or Dembs-Roth Construction.

| | | | | | |
|-----------------|-------|-------------|----------------|-----------|--------------|
| Gold Arbor Road | 30.00 | Residential | \$5,850,000.00 | \$195,000 | Steve Gordon |
| | | | | \$4.48 | John Fricke |

Comments: For Sale. Great development property on primary Plymouth Commercial Corridor. Potential 4 acre assemblage property on Ann Arbor Road is also available.

| | | | | | |
|----------------------------|-------|------------|--------------|----------|-----------------|
| Schoolcraft Road | 18.80 | Industrial | \$671,000.00 | \$35,691 | Larry Kelly |
| Schoolcraft Corporate Park | | | | \$0.82 | Chris Secontine |

Comments: Fully improved. Price Reduced. This premier corporate park is at the intersection of I-275/I-96 & M/14. Could not get any more central to airport, downtown, Ann Arbor and Lansing. 18 fully improved acres at a record low price.

| | | | | | |
|---------------|-------|------------|----------------|-----------|--------------|
| Haggerty Road | 12.00 | Commercial | \$1,950,000.00 | \$162,500 | Steve Gordon |
| | | | | \$3.73 | |

Comments: This is one of the last large commercial/industrial parcels of property on the M-14/I-275 corridor. Great commercial corner at Plymouth Rd. & Haggerty. Please note that the entire parcel of the property is zoned C2 (Commercial), but Plymouth Twp. Has agreed to allow a portion of this parcel to be zoned Industrial, High Tech, and Office as well as Commercial. The Owner of the property is located immediately North of subject parcel. Owner is willing to retain 1-3 acres at the North side of property, if you do not require entire parcel.

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|------------------------|--------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| PLYMOUTH/TWP. | | | | | |
| Daisy Square Parkway | 2.15 | Multiple | \$2,600,000.00 | \$1,209,302 \$27.76 | Garrett Keais Dave Miller |
| Comments: 48 townhomes units, 44 lots with complete infrastructure and 4 completed townhomes. Approximately 3 acres of land for residential development. Two blocks from Kellogg Park in Downtown Plymouth. | | | | | |
| Haggerty Road | 2.00 | Commercial | \$475,000.00 | \$237,500 \$5.45 | Dave Green |
| Comments: Great corner piece of property located in Plymouth, MI. Flexible terms available and many possible uses. | | | | | |
| PONTIAC | | | | | |
| Telegraph Road | 88.00 | Mixed Use | | | Paul Hoge |
| Vanguard Corporate Center | | | | \$4.00 | Kris Pawlowski Steve Gordon |
| Comments: Lots for sale or build-to-suit for sale or lease. Up to 88 acres. Owner will be constructing a 60,000 sq. ft. multi-tenant facility. | | | | | |
| The following economic incentives are available: | | | | | |
| - New market tax credits | | | | | |
| - Obsolete state credits | | | | | |
| - Job training programs | | | | | |
| 1059 Featherstone Street | 11.00 | P-1 | \$400,000.00 | \$36,364 \$0.83 | Paul Hoge Kris Pawlowski |
| Comments: Fronts on Featherstone Street and University Drive. Very motivated seller. Secondary zoning may allow for commercial, residential and retail. | | | | | |
| Auburn Road | 5.00 | Lt. Industrial | \$1,100,000.00 | \$5.05 | Joe Banyai Paul Hoge |
| Comments: Available - build-to-suit for sale or lease. Outside storage possible. Irregular dimensions. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|------------|--------------|---------------------|----------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| PONTIAC | | | | | |
| 322 E. Walton Boulevard | 0.89 | BV | \$50,000.00 | \$56,180 \$1.29 | Angela Arcori |
| Comments: Aggressively priced to sell. Hold for future development or join the synergy on Walton Boulevard, 0.89 acres between Baldwin Road and Joslyn Road. Great service corridor for auto and general retail. | | | | | |
| 160 Auburn Avenue | 0.40 | C-O | \$120,000.00 | \$300,000 \$6.89 | Clint Confer |
| Comments: Prime location near Woodward, across from Civic Center. Sewer, water, gas has been ran to the site. Ready to build up to 5,000 sq. ft. | | | | | |
| PORT HURON/TWP. | | | | | |
| 1835 Michigan Road | 20.80 | Heavy Ind. | \$225,000.00 | \$10,817 \$0.25 | Ben Wilkiemeyer Peter Walocko |
| Comments: 680' of frontage on Michigan with clear visibility from I-94. Possible rail connection. Zoned heavy industrial. | | | | | |
| Howard Street Lot #: 1A | 2.84 | B-3 | \$699,000.00 | \$246,127 \$5.65 | Viktor Gjonaj Marc Tourangeau |
| Comments: Perfect opportunity to take advantage of a discounted outlot in Port Huron. Located in front of K-Mart. All retail uses permitted. Drive-thru capabilities. | | | | | |
| Howard Street Lot #: 1B | 1.16 | B-3 | \$299,000.00 | \$257,759 \$5.92 | Viktor Gjonaj Marc Tourangeau |
| Comments: Perfect opportunity to take advantage of a discounted outlot in Port Huron. Located in front of K-Mart. All retail uses permitted. Drive-thru capabilities. | | | | | |
| RIVERVIEW | | | | | |
| 17950 Fort Street Lot #: 004 | 4.02 | M-1 | \$675,000.00 | \$167,910 \$3.85 | Justin Gaffrey |
| Monthly | | | | | |
| Comments: Located adjacent to newly constructed US Post Office, this site has many possible uses. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|--------------|---------------------|-------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ROCHESTER | | | | | |
| 110 South Boulevard | 3.56 | TBD | \$448,000.00 | \$125,843 \$2.89 | Dave Miller Andrew Boncore |
| Comments: Highly visible site (west side of Rochester Road) in southern end of downtown Rochester. Possible assemblage of additional land. Picturesque site has natural water features, residential/retail/office mixed use possibilities. Next site to develop in Rochester. | | | | | |
| ROCHESTER HILLS | | | | | |
| 1585 Rochester Road | 1.00-10.00 | Commercial PUD | | \$1,000,000 | Viktor Gjonaj Joe Banyai |
| Comments: Vary rare commercial frontage on Rochester Road in Rochester Hills, MI. One acre sites available or complete frontage may be purchased. | | | | | |
| 2489 Auburn Road | 4.74 | R-4 | \$520,000.00 | \$109,705 \$2.52 | Garrett Keais |
| Comments: Convenient access to both M-59 and I-75. Front 2.5 acres cleared of trees and zoned Flex Business Use. | | | | | |
| Crooks Road | 4.00 | B-3 | \$675,000.00 | \$168,750 \$3.87 | Kris Pawlowski |
| Comments: Rare piece of property, zoned B-3 with rezoning options for: highway service, general business or local business. Heavily traveled intersection, road to be expanded in 2011. | | | | | |
| Hamlin Road | 3.07 | | \$850,000.00 | \$276,873 \$6.36 | Garrett Keais |
| Comments: Great medical office/office opportunity on hard corner. Just north of M-59 on Livernois Road. Very convenient to Crittenton and Troy Beaumont Hospitals. Possible to expand site to 5 acres to accommodate larger building. The owner is in the process of rezoning for office use. | | | | | |
| Livernois Road | 2.83 | Res-Vac | \$699,000.00 | \$246,996 \$5.67 | Garrett Keais Steve Gordon |
| Comments: Excellent corner site in Rochester Hills. 2.83 acres at the southeast corner of Hamlin & Livernois. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|----------------|----------------|---------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ROCHESTER HILLS | | | | | |
| 1575 E. Hamlin Road | 2.13 | Lt. Industrial | \$400,000.00 | \$187,793 \$4.31 | Kris Pawlowski |
| Comments: Possible Brownfield tax credits. Build-to-suit for sale or lease up to 25,000 sq. ft. or owner would sell just the land. Located on main road in Rochester Hills with great access to M-59, I-75 and M-53 corridors. Outside storage is possible. | | | | | |
| South Boulevard | 1.70 | Office | \$199,000.00 | \$117,059 \$2.69 | Viktor Gjonaj Steve Gordon |
| Comments: Great parcel near Beaumont Hospital. Visibility from M-59. | | | | | |
| ROMULUS | | | | | |
| Eureka Road | 90.00 | M-1 | \$497,500.00 | \$5,528 \$0.13 | Brad Viergever Jack Townsend |
| Comments: Great development possibilities for industrial park. Within 1/4 Mile of Detroit Metro Airport, 1/8 Mile to I-275 & Metro Airport entrance. 2,000 ft of CSX Rail frontage. Zoning as follows: M-1, Light Industrial, RIA/RCOD, Single-Family, Rural Character Overlay District. | | | | | |
| Wahrman Road | 79.00 | Lt. Industrial | \$5,135,000.00 | \$65,000 \$1.49 | Mark Hamway Brad Viergever |
| Comments: Great parcel of land located seconds from Detroit Metropolitan Airport entrance, I-275 and Eureka Road exit ramp. Parcel also has access to Wayne Road. Eureka Road access possible. | | | | | |
| Van Born Road | 57.31 | M-2 | \$3,783,000.00 | \$66,005 \$1.52 | Brad Viergever Mark Hamway |
| Comments: Great development parcel located minutes from Detroit Metropolitan Airport and Willow Run Airport. Good dimensions with heavy industrial zoning. 12" water main on south side of Van Born Road. 27" sanitary sewer on north side of Van Born Road. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|-----------------|----------------|--------------------|-----------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ROMULUS | | | | | |
| Wahrman Road | 39.29 | M-1 | \$2,946,750.00 | \$75,000 \$1.72 | Brad Viergever John Boyd |
| Comments: Nice development parcel with good dimensions. Just south of new airport entrance at Eureka Road and I-275. Can be combined with adjacent 80-acre parcel. Parcel Numbers: 80-131-99-0004 80-131-99-0002 80-131-99-0003 80-131-99-0012 | | | | | |
| Harrison Road | 31.30 | M-1 | \$313,000.00 | \$10,000 \$0.23 | Brad Viergever John Boyd |
| Comments: Good dimensions for development. Very close to Detroit Metropolitan Airport. | | | | | |
| Ecorse Road | 28.90 | Lt. Industrial | \$2,575,000.00 | \$89,100 \$2.05 | Mark Hamway Steve Gordon |
| Comments: Rail access possible. Property next to newly constructed 45,000 square foot hi-tech facility. | | | | | |
| Hannan Road | 19.74 | Lt. & Hvy. Ind. | \$890,000.00 | \$45,086 \$1.04 | Brad Viergever |
| Comments: Great development site with Norfolk Southern rail and I-94 exposure. Owner is a builder. Sale or build-to-suit. | | | | | |
| Beverly Road | 19.05 | Lt. Industrial | \$575,000.00 | \$30,185 \$0.69 | Mark Hamway |
| Comments: Light Industrial M-1 zoning. Class "A" road. All utilities. | | | | | |
| Van Born Road | 15.95 | MT | \$250,000.00 | \$15,671 \$0.36 | Brad Viergever |
| Comments: Improved industrial site available for developer or user. Priced to sell. Zoning allows for industrial uses along with special approval for trucking operations including sales, rental, storage, leasing and repair. Price includes cleared site with all utilities and retention in place. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|---------------------|-------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ROMULUS | | | | | |
| Pennsylvania Road | 9.76 | Lt. Industrial | \$1,137,000.00 | \$116,496 \$2.67 | Mark Hamway Steve Gordon |
| Comments: Parcel is located in the middle of Wayne Counties proposed Pinnacle Business Park. | | | | | |
| Middlebelt Road | 4.74 | B-1A | \$155,000.00 | \$32,700 \$0.75 | Mark Hamway Brad Viergever |
| Comments: Zoned Single Family Residential. | | | | | |
| Merriman Road Lot #: 1 & 2 | 3.28 | RC | \$820,000.00 | \$250,000 \$5.74 | Mark Hamway Justin Gaffrey |
| Comments: Rapidly developing Merriman Road in Romulus with 134 ft. of frontage and 539 ft. depth. Regional Center/RC allows for many uses up to and including high rise building. | | | | | |
| Middlebelt Road Lot #: 94-99 Osbergs Airport Estates Sub | 1.90 | MT-2 | \$175,000.00 | \$92,105 \$2.11 | Mark Hamway |
| Comments: Part of assembly piece to total 11 +/- acres. One of the last remaining MT-2 zoned parcels. Outside storage possible. | | | | | |
| Wahrman Road | 1.44 | M-1 | \$216,000.00 | \$150,000 \$3.44 | Mark Hamway |
| Comments: Parcel adjacent to Wayne County's proposed Pinnacle Aeropark. | | | | | |
| Middlebelt Road | 1.38 | Lt. Industrial | \$390,750.00 | \$283,152 \$6.50 | Mark Hamway |
| Comments: Great visibility. Possible commercial zoning/gas station. | | | | | |

| Address | | | | Price Per Acre | |
|----------------------|-----------------|------------|--------------|----------------|---------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ROMULUS | | | | | |
| Pine Drive Lot #: 35 | 1.10 | Industrial | \$150,000.00 | \$136,364 | Jack Townsend |
| Oakwood Subdivision | | | | \$3.13 | |

Comments: Great for small buildings.

| | | | | | |
|------------------------|------|-----------------|--------------|-----------|----------------|
| Ecorse Road Lot #: 911 | 0.90 | Gen. Commercial | \$125,000.00 | \$138,889 | Justin Gaffrey |
| | | | | \$3.19 | |

Comments: Vacant land for sale on Ecorse Road. Development opportunity near Detroit Metropolitan Airport and I-94 expressway.

| | | | | | |
|--------------------------------|------|--------|--------------|-----------|----------------|
| 30601 Eureka Road Lot #: OLA 1 | 0.52 | Retail | \$110,000.00 | \$211,538 | Justin Gaffrey |
| | | | | \$4.86 | |

Comments: Opportunity for retail or office development on heavily traveled Eureka Road.

ROSE TWP.

| | | | | | |
|--------------|--------|-------------|-------------------|----------|----------------|
| Milford Road | 154.44 | Residential | \$1,700,000.00 | \$11,008 | Steve Gordon |
| | | | Lease: \$7,506.00 | \$0.25 | Jim Montgomery |
| | | | Annually | | |

Comments: A planned unit development (PUD) ordinance was established by the township that would allow higher density. Located on a paved road. Westside of Milford Road, North of Munger. Parcel numbers: 06-27-201-001; 06-27-276-001; 06-27-400-001.

ROSEVILLE

| | | | | | |
|----------------------|------|------------|--------------|-----------|---------------|
| 25125 Gratiot Avenue | 1.00 | Commercial | \$225,000.00 | \$225,000 | Viktor Gjonaj |
| | | | | \$5.17 | |

Comments: Great parcel on Gratiot Avenue north of Ten Mile Road. Property zoned Commercial.

| Address | | | | Price Per Acre | |
|---|-----------------|-----------------|----------------|---------------------|--|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ROYAL OAK TWP. | | | | | |
| Wyoming Avenue | 2.30 | Industrial | \$275,000.00 | \$119,565 \$2.75 | Chris Monsour |
| Comments: Parcel Numbers: 25-32-276-065, 25-32-276-039 & 25-32-276-040 | | | | | |
| SALEM TWP. | | | | | |
| 8454 Seven Mile Road | 95.85 | Agricultural | \$1,999,000.00 | \$20,856 \$0.48 | Rick Birdsall Joe Hamway |
| Comments: Former harness race horse facility with track. Just west of Northville with Northville mailing. Perks have been performed. | | | | | |
| M-14 Expressway | 91.61 | Ofc./Tech./Ind. | | | John Fricke Greg Hudas |
| Comments: Large parcel with tremendous visibility on M-14 Expressway at Gotfredson Road. Perfect corporate office or technology campus site. Utilities will be to the site in 12-18 months. Sale price is to be determined. Traffic counts shown above are 2-way counts. | | | | | |
| Seven Mile Road | 83.20 | Agricultural | \$1,799,000.00 | \$21,623 \$0.50 | Rick Birdsall Joe Hamway Ben Wilkiemeyer |
| Comments: Beautiful wooded parcel just west of Northville. Residential or developmental land with 1,350' frontage on Seven Mile Road. | | | | | |
| SALINE | | | | | |
| 3860 Austin Road | 135.00 | Residential | \$2,902,500.00 | \$21,500 \$0.49 | Andrew Boncore Jack Townsend |
| Comments: Excellent residential development opportunity. Single family and multi-family units permitted. Water and sewer available with municipaility cooperation. Up to 285 units possible. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|-----------------|--------------|----------------|----------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| SALINE | | | | | |
| Sauk Trail Court Lot #: 18 | 4.88 | Industrial | \$463,600.00 | \$95,000 | Jay Chavey |
| Sauk Trail Business Park | | | | \$2.18 | |
| Comments: Excellent Michigan Avenue exposure. Tax abatements and financial incentives available from City of Saline. | | | | | |
| Sauk Trail Court Lot #: 19 | 4.86 | Industrial | \$461,700.00 | \$95,000 | Jay Chavey |
| Sauk Trail Business Park | | | | \$2.18 | |
| Comments: Excellent Michigan Avenue exposure. Lot can be combined with Lots 18 and 20 for a total of 17.26 acres. Tax abatements and financial incentives available from City of Saline. | | | | | |
| SHELBY TWP. | | | | | |
| Twenty-Three Mile Road | 55.00 | PUD | | | Andrew Boncore |
| Devonshire | | | | | |
| Comments: Sale Price Information: Industrial Land: \$4.95 per sq. ft. Office/Medical Land: \$6.75 per sq. ft. Commercial Land: \$10.00 per sq. ft. Lease rates to be determined. | | | | | |
| 4492 Twenty-Two Mile Road | 42.62 | Hvy. Industrial | \$350,000.00 | \$8,212 | Joe Hamway |
| | | | | \$0.19 | Steve Gordon |
| Comments: Active rail splits the property. 4.5 +/- usable acres. Additional land great for wetland mitigation site. | | | | | |
| Lakeside Boulevard | 23.42 | C-5 | \$750,000.00 | \$32,024 | Viktor Gjonaj |
| | | | | \$0.74 | Steve Gordon |
| Comments: 23.42 acres zoned C-5 (high density) on Lakeside Boulevard in Shelby Township. Site is perfect for mixed use development. The property is located 1/2 mile from Lakeside Mall. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|------------|--|---------------------|--|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| SHELBY TWP. | | | | | |
| 11370 Twenty-Six Mile Road | 9.84 | C-1 & O-1 | \$499,000.00 | \$50,711 \$1.16 | Viktor Gjonaj Bruce Baja |
| Comments: 9.84 acres available on Twenty-Six Mile Road just east of M-53. Zoned CI and O-1. Potential for a wide range of uses. Near Home Depot, Target and Meijer. | | | | | |
| Simone Industrial Drive Simone Industrial Center | 6.54 | Lt. Mfg. | \$560,000.00 | \$85,627 \$1.97 | Ben Wilkiemeyer Peter Walocko |
| Comments: End of the court lot with a total of approximately 4.25 usable acres located in a new industrial sub with road and utilities in place. Owner financing available. | | | | | |
| 46760 Ryan Road | 6.39 | R-1-B | \$400,000.00 | \$62,598 \$1.44 | Ben Wilkiemeyer Peter Walocko |
| Comments: Possible re-zoning or perfect as is for multiple single family residences. | | | | | |
| 12585 Twenty-Three Mile Road | 4.32 | Mixed Use | \$1,450,000.00 | \$335,648 \$7.71 | Jeffrey Trepeck Paul Saad Andrew Boncore |
| Comments: Prime 23 Mile Road frontage available for retail, office and/or medical. The road will access off 23 Mile Road with a new traffic light. This is a great opportunity. Designated as Tax Abatement District. | | | | | |
| Central Industrial Drive Lot #: 21 Central Industrial Park | 2.30 | Industrial | \$525,000.00 | \$228,261 \$5.24 | Ben Wilkiemeyer Paul Saad |
| Comments: Prime industrial property in an up and coming area. For sale or possible build-to-suit facility from 2,500 sq. ft. up to 25,000 sq. ft. | | | | | |
| 45825 Hayes Road | 1.70 | Commercial | \$499,000.00 Lease: \$50,000.00 Annually | \$293,529 \$6.74 | Viktor Gjonaj |
| Comments: Great opportunity to purchase land on the NWC of Hayes Road and Lakeside Boulevard. The site is just north of Hall Road and is near Lifetime Fitness. The site is located at a lighted intersection. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|------------|--------------|----------------|-----------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| SHELBY TWP. | | | | | |
| Central Industrial Drive Lot #: 4 | 1.70 | Industrial | \$390,000.00 | \$229,412 | Ben Wilkiemeyer |
| Central Industrial Park | | | | \$5.27 | Paul Saad |
| Comments: Prime industrial property in an up and coming area. For sale or possible build-to-suit facility up to 15,000 sq. ft. | | | | | |
| 51225 Simone Industrial Drive Lot #: 4 | 1.39 | Lt. Mfg. | \$180,000.00 | \$129,496 | Ben Wilkiemeyer |
| Simone Industrial Center | | | | \$2.97 | Peter Walocko |
| Comments: A lot of just under 1.5 acres located in a new industrial sub with road and utilities in place. Owner financing available. | | | | | |
| Van Dyke Avenue | 1.24 | C-6 | \$400,000.00 | \$322,581 | Viktor Gjonaj |
| The Village at Shelby | | | | \$7.41 | |
| Comments: Land north of 24 Mile Road on Van Dyke Avenue adjacent to CVS. Great demographics with a lot of potential. Property may be split into outlots. | | | | | |
| 15000 Commercial Drive | 1.19 | Industrial | \$72,000.00 | \$60,504 | Viktor Gjonaj |
| | | | | \$1.39 | Andrew Boncore |
| Comments: Industrial lot for sale in Shelby Township. | | | | | |
| Central Industrial Drive Lot #: 3 | 1.15 | Industrial | \$265,000.00 | \$230,435 | Ben Wilkiemeyer |
| Central Industrial Park | | | | \$5.29 | Paul Saad |
| Comments: Prime industrial property in an up and coming area. For sale or possible build-to-suit facility from 5,500 sq. ft. up to 13,000 sq. ft. | | | | | |
| 51251 Simone Industrial Drive Lot #: 5 | 1.13 | Lt. Mfg. | \$150,000.00 | \$132,743 | Ben Wilkiemeyer |
| Simone Industrial Center | | | | \$3.05 | Peter Walocko |
| Comments: A lot of just over 1 acre located in a new industrial sub with road and utilities in place. Owner financing available. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|------------|----------------|----------------------|----------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| SHELBY TWP. | | | | | |
| 13246 Twenty-Three Mile Road | 1.00 | LM | \$650,000.00 | \$650,000 \$14.92 | Viktor Gjonaj |
| Comments: Vacant land just off Schoenherr on 23 Mile Road near M-53. Perfect for fast food, retail, credit union or bank. 150' of frontage | | | | | |
| 235 Twenty-Three Mile Road | 0.98 | Commercial | | | Viktor Gjonaj |
| Comments: Great parcel available between Burger King and Chase Bank on busy Twenty-Three Mile Road. | | | | | |
| SOUTHFIELD | | | | | |
| Farmbrook Road | 5.70 | RE | \$500,000.00 | \$87,719 \$2.01 | Angela Arcori |
| Comments: 5.7 acres of residential land. Can be rezoned to multiple family. Very rare site off Franklin Road just north of Northwestern Highway. | | | | | |
| American Drive American Commerce Center | 3.00-4.00 | R-C | | \$12.00 | John Gordy |
| Comments: Prestigious build-to-suit site available. Join several of Michigan's most prominent companies in this outstanding corporate park. Hi-tech, office and retail uses allowed. Excellent location off 696 at the new American Drive exit. | | | | | |
| 30000 Telegraph Road | 2.00 | OS | \$1,700,000.00 | \$850,000 \$19.51 | Angela Arcori John Boyd |
| Comments: Confidential Sale. 2 acre parcel on heavily traveled Telegraph Road. Great opportunity for retail, medical or office users. 250' of frontage on Telegraph Road, adjacent to Bingham Farms Office Park and over one million square feet of office space. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|----------------|----------------|---------------------|----------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| SOUTHGATE | | | | | |
| I-75 Expressway Lot #: Parcel B | 9.26 | C-3 | \$450,000.00 | \$48,596 \$1.12 | Jack Townsend |
| Comments: Utilities are up to property boundary. Great freeway exposure for this large commercial site. Price very negotiable. Office usage may be approved by City. Unit storage previously considered by City. | | | | | |
| 12801 Allen Road | 2.44 | C-2 | \$225,000.00 | \$92,213 \$2.12 | Justin Gaffrey |
| Comments: Proposed retail or commercial development. Excellent corner location for fast food, office, medical or retail business. One minute from I-75 Expressway. Many hotels and fast food restaurants nearby. Owner will build-to-suit, develop multi-tenant building or sell the land and the 3,200 sq. ft. building can be leased. Lease rates as follows: 10,000 sq.ft. and up build-to-suit is \$16.00 NNN; 1,200-3,200 sq.ft. is \$8.00 NNN. | | | | | |
| Monthly | | | | | |
| SPRINGFIELD TWP. | | | | | |
| E. Holly Road | 40.86 | R1-A | \$2,247,300.00 | \$55,000 \$1.26 | Joe Banyai |
| Comments: Metes and Bounds. Located 300' west of I-75 interchange. 1,416' of frontage on E. Holly Road. Price is based upon \$55,000 per acre net usable. | | | | | |
| White Lake Road | 3.75 | RA | \$495,000.00 | \$132,000 \$3.03 | Peter Walocko |
| Comments: Outside storage possible close to I-75. Excellent property in growth area. Many possible uses; contractors, landscapers, mini storage, equipment dealers, etc. | | | | | |
| ME Cad Boulevard Lot #: Lot # 3 | 1.01 | Comm. Business | \$250,000.00 | \$247,525 \$5.68 | Paul Hoge |
| Comments: Excellent site for general or medical office. Close to new hospital planned for Sashabaw and I-75. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|------------|--------------------|----------------|-----------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| ST. CLAIR SHORES | | | | | |
| 24101 Jefferson Avenue | 2.00 | CLD | | | Chris Monsour |
| Comments: Beautiful new development in the heart of Saint Clair Shores on the Nautical Mile. Retail/office space available for up to 25,000 sq. ft. Also can do single tenant land lease. | | | | | |
| 24450 Jefferson Avenue | 0.44 | CLD | \$399,000.00 | \$681,818 | Viktor Gjonaj |
| | | | Lease: \$30,000.00 | \$15.65 | John Gordy |
| | | | Annually | | |
| Comments: Vacant lot sitting on Jefferson's Nautical Mile. Ability to do medical office. Build-to-suit is also an option. Site has great exposure to traffic. | | | | | |
| STERLING HEIGHTS | | | | | |
| 14900 Metro Parkway | 33.86 | | \$7,800,000.00 | \$230,360 | Steve Gordon |
| Freedom Hill | | | | \$5.29 | |
| Comments: For sale/leasehold interest - Freedom Hill Amphitheater (part of Freedom Hill County Park). Opened in 1999, seating for 7,200. Over 500,000 people visit the park & amphitheater annually. Largest amphitheater in Macomb County, second largest in state. County park features Freedom Hill Amphitheater, festival grounds (2) outdoor covered pavilions, military displays, playscape and nature trail. Complex used for festivals, outdoor markets, car shows, special events, dances and concerts. | | | | | |
| Van Dyke Avenue | 12.00 | Multi-Fam. | \$750,000.00 | \$62,500 | Viktor Gjonaj |
| | | | | \$1.44 | Ben Wilkiemeyer |
| Comments: Rare 12 acres adjacent to golf courses for sale. Perfect for senior housing. The city will allow for high density development. Seven of the 12 acres are usable. | | | | | |
| M-59 | 8.42 | Commercial | \$3,368,000.00 | \$400,000 | Andrew Boncore |
| | | | | \$9.18 | |
| Comments: | | | | | |

| Address | | | | Price Per Acre | |
|---|---|--------|----------------|---------------------|-----------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| STERLING HEIGHTS | | | | | |
| Progress Drive Lot #: 1-12 Progress Park | 1.00-8.00 | M-1 | | | Paul Hoge Joe Hamway |
| Comments: | -For sale or lease -Lot sales possible, build to suit 15-100,000 sq. ft. -Tax abatement district | | | | |
| Mound Road | 5.90 | C-3 | \$899,000.00 | \$152,373 \$3.50 | Viktor Gjonaj Steve Gordon |
| Comments: | Great parcel on the northwest quadrant of Mound Road and Fourteen Mile in Sterling Heights, zoned commercial. Mound offers excellent traffic counts and Fourteen Mile offers great east and west exposure. | | | | |
| 36721 Van Dyke Avenue | 5.54 | C-3 | \$1,450,000.00 | \$261,733 \$6.01 | Paul Saad Viktor Gjonaj |
| Comments: | 2,400 sq. ft. concrete crushing plant. Great redevelopment opportunity, all utilities on site. | | | | |
| Dequindre Road | 5.07 | O-1 | \$1,766,445.00 | \$348,480 \$8.00 | Jeffrey Trepeck Kris Pawlowski |
| Comments: | Great opportunity for Sterling Heights medical or office development. Located on Dequindre just south of Nineteen Mile Road. On site water, sanitary sewer, storm sewer and gas. The storm water detention is off-site so the entire property is buildable. Can accommodate (3) medical buildings with a total of just under 40,000 sq. ft. | | | | |
| 36401 Van Dyke Avenue | 4.47 | M-1 | \$900,000.00 | \$201,342 \$4.62 | Paul Saad Viktor Gjonaj |
| Comments: | Great redevelopment site. Possible combination of adjacent properties for a total of approximately 13 acres. Electric, gas on site, city water and sewer at Van Dyke. | | | | |
| Triangle Street Lot #: Lots 2, 3, 4 | 0.38-1.14 | B-3 | \$150,000.00 | \$3.02 | Chris Monsour |
| Comments: | \$150,000 per lot. Each lot is 0.38 acres and 100' x 167'. Lots 2-4 are available. | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|-----------------|----------------|---------------------|----------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| STERLING HEIGHTS | | | | | |
| 43267 Utica Road | 0.92 | R.80 | \$199,000.00 | \$216,304 \$4.97 | Paul Saad Joe Hamway |
| Comments: Great main road exposure. Rezoning to commercial or office use possible. Owner will build to suit as well. | | | | | |
| 5993 - 6011 Fourteen Mile Road Lot #: 12 | 0.82 | Industrial | \$125,000.00 | \$152,439 \$3.50 | Ben Wilkiemeyer Peter Walocko |
| Comments: Possible rezoning for retail use. Cleared and ready for development. | | | | | |
| SUMPTER TWP. | | | | | |
| 20715 Karr None | 83.00 | Agricultural | \$996,000.00 | \$12,000 \$0.28 | Jack Townsend |
| Comments: Agricultural property that can be rezoned to Residential, Industrial, Retail or Office. | | | | | |
| SWARTZ CREEK | | | | | |
| 10079 Miller Road | 41.97 | C-3, Commercial | \$1,500,000.00 | \$35,740 \$0.82 | Peter Walocko |
| Comments: Corner lot zoned commercial. Regular dimensions and level topography. Public utilities will be brought to site for development. Nearby property approved for 200 + condominium sites. | | | | | |
| TAYLOR | | | | | |
| Goddard Road Cypress Garden | 33.07 | R-2 | \$841,500.00 | \$25,446 \$0.58 | Justin Gaffrey |
| Comments: Cypress Garden Site Condominiums consists of 96 units. All utilities stubbed at each site and partially paved road. Individual lots or entire project available for sale. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|---------------------|------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| TAYLOR | | | | | |
| Inkster Road Lot #: Metes & Bounds | 20.02 | Lt. Industrial | \$299,000.00 | \$14,935 \$0.34 | Jack Townsend Mark Hamway |
| Comments: Priced to sell. Currently zoned light industrial but residential possible. Outside storage possible. * Located across the street from 14150 Inkster Road, Romulus. | | | | | |
| Eureka Road | 2.68-13.47 | B2 & R1 | \$1,200,000.00 | \$89,087 \$2.05 | Justin Gaffrey |
| Comments: 2.68 acre commercial parcel and 10.79 acre residential parcel may be purchased separately or together. 51-unit proposed condominium development drawings completed for the residential parcel. | | | | | |
| Telegraph Road Devon Shire Cove | 8.72 | RM-1 | \$637,000.00 | \$73,050 \$1.68 | Justin Gaffrey |
| Comments: Devon Shire Cove Condominium consists of 98 four-unit, fully improved condominium sites. For sale as individual lots or the entire project. Permits and certificate of occupancy complete. Two completed duplex homes also available at \$125,000 per unit. Road with all utilities stubbed at each site. | | | | | |
| Tulane | 1.04 | I-1 | \$145,600.00 | \$140,000 \$3.21 | Brad Vieregger |
| Comments: Outside storage possible. Good development parcel close to main road. Property has all utilities and has been cleared. | | | | | |
| TRENTON | | | | | |
| 2805 Van Horn Road | 20.00 | B-3 | \$5,000,000.00 | \$250,000 \$5.74 | Justin Gaffrey Bruce Baja |
| Comments: 20 +/- acres of commercial property located at the southeast quadrant of Fort Street and Van Horn Road in Trenton. Ideal for many retail uses. Property can be divided into smaller parcels. Current landscape supply yard willing to relocate of stay as part of redevelopment. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|--------------|----------------|---------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| TRENTON | | | | | |
| Van Horn Road | 5.56 | RM-1 | \$149,000.00 | \$26,799 \$0.62 | Justin Gaffrey Garrett Keais |
| Comments: Multi-family residential land for sale. Approved for 30-units. This property is bank owned and must sell. Located in well established community. | | | | | |
| TROY | | | | | |
| 5390-5470 John R. Road | 18.92 | Residential | \$3,000,000.00 | \$158,562 \$3.64 | Garrett Keais |
| Comments: Site offers 18.92 acres of residential zoned land. 5390 John R (7.92 acres) and 5470 John R (11 acres) may be purchased together or sold separately. | | | | | |
| 5470 John R. Road | 11.00 | Residential | \$1,500,000.00 | \$136,364 \$3.13 | Garrett Keais |
| Comments: Site offers 11 acres of residential zoned land. Can be combined with the 7.92 acres to the south (5390 John R Road) for up to 18.92 acres. May be purchased together or sold separately. | | | | | |
| Livernois Avenue Lot #: 20-22-201-004, 00 | 2.00-9.60 | Multi-Family | \$1,750,000.00 | \$182,292 \$4.18 | Garrett Keais |
| Comments: Master planned RM-2, multi-family, mid-rise residential. 325' of main road frontage. | | | | | |
| 5390 John R. Road | 7.92 | Residential | \$1,500,000.00 | \$189,394 \$4.35 | Garrett Keais |
| Comments: Site offers 7.92 acres of residential zoned land. Can be combined with up to 11 acres to the north (5470 John R Road) for up to 18.92 acres. May be purchased together or sold separately. | | | | | |
| Rochester Road | 4.00 | Multi-Fam. | \$400,000.00 | \$100,000 \$2.30 | Viktor Gjonaj |
| Comments: Prime Rochester Road vacant land zoned multi-family. Potential office rezoning. 400' frontage. | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|----------------|----------------|----------------------|-----------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| TROY | | | | | |
| 3153 Rochester Road | 3.16 | B-3 | | | Viktor Gjonaj |
| Comments: Proposed mixed-use development on 3.16 acres. Approximately 31,000 sq. ft. of retail center (2-story) and 80-100 room senior housing facility. Rochester Road just north of Big Beaver. Fantastic opportunity, joint venture, sale or lease is possible. Adjacent church will lease 2nd floor retail space. Also referred to as 880 Hartland Street. | | | | | |
| 5215 Rochester Road | 2.74 | Residential | \$1,200,000.00 | \$437,956 \$10.05 | Garrett Keais |
| Comments: Twelve attached condominiums on 2.74 acres. Approved per a consent judgment. | | | | | |
| 1980 Larchwood Drive | 1.87 | Lt. Industrial | \$570,200.00 | \$304,920 \$7.00 | John Boyd Paul Hoge |
| Comments: Rare 2 acre parcel in Troy with 255' of frontage on John R Road. | | | | | |
| 1820 Crooks Road | 1.27 | Maple Road | \$385,000.00 | \$303,150 \$6.96 | Paul Hoge |
| Comments: - Excellent main road exposure - New flexible Maple Road zoning allows for office/commercial. - Flat and ready to go. | | | | | |
| 1905 E. Maple Road | 0.74 | B-3 | \$175,000.00 | \$236,486 \$5.43 | Joe Banyai Viktor Gjonaj |
| Comments: Additional 25' of vacated land available, application necessary to municipality and available as easement. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|---------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| VAN BUREN TWP. | | | | | |
| Ecorse Road | 440.00 | M-2 | | | Steve Gordon |
| <p>Comments: 350 acres of industrial and 90 acres of commercial land. Outstanding development opportunity. Main road frontage on Beck, Ecorse and Belleville Roads. Less than 1 mile to Willow Run Airport and 5 miles to Detroit Metropolitan Airport. Located within the Wayne County Aerotropolis Development Area. Property tax abatement possible. Outside storage and rail are possible. Pricing as follows: Industrial Land 5-20 acres = \$90,000 per acre. Industrial land 20 acres and above = \$75,000 per acre. Retail land out lots \$250,000. Retail land 5-10 acres = \$175,000 per acre. Retail land 10-20 acres = \$150,000 per acre.</p> | | | | | |
| Beck Road | 42.50 | M-1 | \$3,350,000.00 | \$78,824 \$1.81 | Brad Viergever David Giltner |
| <p>Comments: Good development parcel with rail potential (Norfolk Southern). 3 miles to Willow Run Airport. 4 miles to I-275.</p> | | | | | |
| Michigan Avenue | 2.00-36.00 | Heavy Ind. | | \$200,000 | Steve Gordon |
| Michigan Avenue Industrial Park | | | | \$4.59 | Dave Green |
| <p>Comments: Minimum lot sale 2 acres. Roads are Completed. Convenient access to I-94 and I-275 Expressways, close to Willow Run Airport. Possible outside storage, heavy industrial or commercial uses. Pricing is \$98,000 per acre for industrial users and \$200,000 per acre for retail oriented users with main road frontage.</p> | | | | | |
| 39611 Ecorse Road | 10.90 | Agricultural | \$2,300,000.00 | \$211,009 \$4.84 | Mark Hamway |
| <p>Comments: Adjacent to Visteon's new corporate headquarters and campus. Hotel/Retail use possible. Ecorse Road is a newly improved boulevard.</p> | | | | | |
| Haggerty Road | 6.36 | Lt. Industrial | \$890,400.00 | \$140,000 \$3.21 | Steve Gordon |
| <p>Comments:</p> | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|-------------|----------------|------------------------|--|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| VAN BUREN TWP. | | | | | |
| 7585 Belleville Road | 2.36 | Commercial | \$309,900.00 | \$131,314 \$3.02 | Justin Gaffrey |
| Comments: Exceptional deal on this corner lot. Ready for redevelopment. Located at Ecorse and Belleville Roads in Van Buren Township, near I-94 and Willow Run Airport. Site formerly used as a bar/restaurant. Great use for an ice cream shop. Building included in the sale. 100 + car parking. Owner financing considered with 25% down payment. | | | | | |
| WARREN | | | | | |
| Stephens Road | 5.66 | M-1 | \$350,000.00 | \$61,837 \$1.42 | Paul Hoge Ben Wilkiemeyer |
| Comments: Close and easy access to freeways. Land measures 194' x 1,157' with 32' easement for direct access from Stephens Road. Taxes shown are from 2006. | | | | | |
| City Square Lot #: #1 Warren City Square | 3.50 | City Center | \$5,000,000.00 | \$1,428,571 \$32.80 | Joe Hamway John Boyd Viktor Gjonaj |
| Comments: City Square - Warren's New Downtown. Flexible zoning permitting a variety of uses. Next to Warren's City Hall, Library, Courthouse and Police Station. High daily traffic counts. 548' on Van Dyke Avenue. | | | | | |
| Eleven Mile Road | 3.25 | M-3 | \$499,000.00 | \$153,538 \$3.53 | Paul Saad |
| Comments: Rail possible, owner financing possible. Owners selling part of a larger parcel. Access from Bunert. Possible access from 11 Mile/I-696 Drive. | | | | | |
| City Square Lot #: #2 Warren City Square | 2.83 | City Center | \$1,720,000.00 | \$607,774 \$13.95 | Joe Hamway John Boyd Viktor Gjonaj |
| Comments: City Square - Warren's New Downtown. Flexible zoning permitting a variety of uses. Next to Warren's City Hall, Library, Courthouse and Police Station. High daily traffic counts. Great piece of vacant land adjacent to City Hall. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|-------------|----------------|------------------------|--|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| WARREN | | | | | |
| City Square Lot #: #3 Warren City Square | 2.45 | City Center | \$1,500,000.00 | \$612,245 \$14.06 | Joe Hamway John Boyd Viktor Gjonaj |
| Comments: City Square - Warren's New Downtown. Flexible zoning permitting a variety of uses. Next to Warren's City Hall, Library, Courthouse and Police Station. High daily traffic counts. Great piece of vacant land adjacent to City Hall. | | | | | |
| City Square Lot #: #4 Warren City Square | 2.45 | City Center | \$1,300,000.00 | \$530,612 \$12.18 | Joe Hamway John Boyd Viktor Gjonaj |
| Comments: City Square - Warren's New Downtown. Flexible zoning permitting a variety of uses. Next to Warren's City Hall, Library, Courthouse and Police Station. High daily traffic counts. Sits directly behind Warren City Hall. | | | | | |
| Groesbeck Highway | 2.20 | M-2 | \$250,000.00 | \$113,636 \$2.61 | Chris Monsour Andrew Boncore |
| Comments: | | | | | |
| City Square Lot #: #5 Warren City Square | 1.70 | City Center | \$900,000.00 | \$529,412 \$12.15 | Joe Hamway John Boyd Viktor Gjonaj |
| Comments: City Square - Warren's New Downtown. Flexible zoning permitting a variety of uses. Next to Warren's City Hall, Library, Courthouse and Police Station. High daily traffic counts. Sits next to the Court House. | | | | | |
| City Square Lot #: #6 Warren City Square | 1.57 | City Center | \$2,400,000.00 | \$1,528,662 \$35.09 | Joe Hamway John Boyd Viktor Gjonaj |
| Comments: City Square - Warren's New Downtown. Flexible zoning permitting a variety of uses. Next to Warren's City Hall, Library, Courthouse and Police Station. High daily traffic counts. 214' of frontage on Van Dyke Avenue. | | | | | |
| City Square Lot #: #7 Warren City Square | 1.54 | City Center | \$950,000.00 | \$616,883 \$14.16 | Joe Hamway John Boyd Viktor Gjonaj |
| Comments: City Square - Warren's New Downtown. Flexible zoning permitting a variety of uses. Next to Warren's City Hall, Library, Courthouse and Police Station. High daily traffic counts. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|------------|--------------|----------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| WARREN | | | | | |
| Groesbeck Highway | 1.45 | M-2 | \$150,000.00 | \$103,448 \$2.37 | Chris Monsour Andrew Boncore |
| Comments: | | | | | |
| Bunert Road | 1.00 | M-2 | \$75,000.00 | \$75,000 \$1.72 | Chris Monsour Andrew Boncore |
| Comments: | | | | | |
| 23211 Ryan Road | 0.76 | Commercial | \$99,900.00 | \$131,447 \$3.02 | Viktor Gjonaj |
| Comments: Great parcel on Ryan Road across from Fitzgerald High School. Potential for 7,680 sq. ft. retail building. | | | | | |
| Garrick Avenue | 0.70 | Industrial | \$29,000.00 | \$41,547 \$0.95 | Kris Pawlowski Paul Saad |
| Comments: Land is fenced and divisible. Site plan approved for a self storage facility. | | | | | |
| Ten Mile Road | 0.61 | M-2 | \$165,000.00 | \$268,730 \$6.17 | Paul Saad Peter Walocko |
| Comments: Great location, all utilities available, possible rezoning, additional land possible. | | | | | |
| 25100 Ryan Road | 0.60 | M-2 | \$475,000.00 | \$798,319 \$18.33 | Angela Arcori |
| Comments: Northeast corner of Ten Mile and Ryan Road. Will build-to-suit, ground lease or sell. Great for fast food opportunity. Site plan completed for 7,000 sq. ft. retail with 47 parking spaces. | | | | | |

| Address | | | | Price Per Acre | |
|-----------------|-----------------|------------|------------|----------------|---------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| WARREN | | | | | |
| 23435 Ryan Road | 0.23 | Commercial | | | Viktor Gjonaj |

Comments: Parcel on Ryan Road available for sale or lease. Across from Fitzgerald High School.

WASHINGTON TWP.

| | | | | | |
|---------------------|-------|-----------------|----------------|---------------------|----------------------------|
| 65650 Van Dyke Road | 15.92 | Gen. Commercial | \$1,800,000.00 | \$113,065 \$2.60 | Paul Saad Viktor Gjonaj |
|---------------------|-------|-----------------|----------------|---------------------|----------------------------|

Comments: Was the UBC Building center. Currently well, septic, city water and sewer at Van Dyke Avenue.

| | | | | | |
|------------------------|------|-------------|-------------|---------------------|--|
| Twenty-Eight Mile Road | 0.37 | Residential | \$55,000.00 | \$148,649 \$3.41 | Joe Hamway Ben Wilkiemeyer Peter Walocko |
|------------------------|------|-------------|-------------|---------------------|--|

Comments: Unique parcel in a well developed residential district. Close to local golf course and church.

WATERFORD

| | | | | | |
|--------------------|-----------|------------|------------------------------|--|----------------------------------|
| 6535 Highland Road | 1.00-5.00 | Heavy Ind. | | | David Giltner Jeffrey Trepeck |
| | | | Lease: \$3,000.00 Monthly | | |

Comments: Outside storage for one to five acres. \$3,000 per month. Short term lease available.

WAYNE

| | | | | | |
|----------|------|-----------------|--------------|---------------------|-------------|
| Van Born | 4.13 | Hvy. Industrial | \$440,000.00 | \$106,538 \$2.45 | Mark Hamway |
|----------|------|-----------------|--------------|---------------------|-------------|

Comments: The property consists of 4.13 balanced acres with a completely refurbished 1,100 sq. ft. house.

| Address | | | | Price Per Acre | |
|---------------------------|--|----------------|----------------|---------------------|--------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| WEBBERVILLE | | | | | |
| Bradley Road | 281.00 | Res.-Ag | \$1,500,000.00 | \$5,338 \$0.12 | Jim Montgomery Steve Gordon |
| Comments: | Land Includes: -FAA approved runway. -Well built and maintained hanger -Rolling hills -Partially wooded | | | | |
| Highview Drive | 2.00-16.00 | Lt. Industrial | \$473,000.00 | \$29,563 | Jim Montgomery |
| Webberville Business Park | | | | \$0.68 | |
| Comments: | Fully improved industrial site with I-96 exposure. This is located in an Industrial Development District, which provides for real estate tax abatement. | | | | |
| WEST BLOOMFIELD | | | | | |
| Orchard Lake Road | 1.37 | | | | Garrett Keais Dave Green |
| Comments: | | | | | |
| WESTLAND | | | | | |
| Wayne Road | 16.80 | CB-1B | \$2,200,000.00 | \$130,952 \$3.01 | Bruce Baja Steve Gordon |
| Comments: | Extremely rare opportunity to purchase a vacant corner along Westland's main north and south corridor. Prime development site. | | | | |
| Van Born Road | 10.29 | Residential | \$1,131,900.00 | \$110,000 \$2.52 | Justin Gaffrey Bruce Baja |
| Comments: | Residential development opportunity. Zoning allows for construction of apartments, senior housing, and two-family residences. 440' of frontage on Van Born Road. | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|---------------------|--------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| WESTLAND | | | | | |
| Central City Parkway | 4.32 | CB-3 & GAR | \$600,000.00 | \$138,889 \$3.19 | Joe Banyai Brad Viergever |
| Comments: Prime development property suitable for commercial, multi-family and assisted living uses. Adjacent to Westland Convalescent Center and minutes to Westland Mall. All utilities available. | | | | | |
| Van Born Road | 3.64 | C-3 | \$546,000.00 | \$150,000 \$3.44 | Justin Gaffrey Steve Gordon |
| Comments: 3.64 acres for sale on heavily traveled Van Born Road. | | | | | |
| Van Born Road | 3.00 | CB-3 | \$800,000.00 | \$266,666 \$6.12 | Justin Gaffrey Bruce Baja |
| Comments: Retail development opportunity on 3 acre signalized corner parcel. | | | | | |
| Middlebelt Road Lot #: 15A & 16A | 0.80 | CB-3 | \$199,000.00 | \$248,750 \$5.71 | Justin Gaffrey |
| Comments: Retail opportunity in expanding area of Westland. Owner will build to suit or sell outright. Additional adjacent land available. | | | | | |
| WHITE LAKE | | | | | |
| M-59 | 19.40-108.40 | Mixed Use | \$5,040,000.00 | \$46,494 \$1.07 | Angela Arcori Steve Gordon |
| Comments: This 108 acre prime development site is located at the Southwest corner of M-59 (Highland Road) and Elizabeth Lake Roads. This is a unique opportunity for retail/office along Highland Road with residential to the south of it along the waterfront. Owner will split property. | | | | | |
| Highland Road | 7.83 | Local Business | | | Angela Arcori Clint Confer |
| Comments: 7.83 acres available for sale/lease or ground lease. Join the retail synergy on Highland Road, this site is just west of Teggerdine Road on the north side. | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|----------------|----------------|----------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| WILLIAMSTON | | | | | |
| Williamston Road | 20.00-60.00 | Commercial | \$3,500,000.00 | \$65,000 | Jim Montgomery |
| Williamston I-96 Business Park | | | | \$0.80 | |
| Comments: -Fully developed commercial/industrial park. All improvements and utilities. -Below market price. -Growth corridor. | | | | | |
| WIXOM | | | | | |
| Wixom Road | 0.73-57.49 | Commercial | | \$240,000 | Steve Gordon |
| Alpha Technology Park | | | | \$5.50 | |
| Comments: Alpha Technology Park offers tremendous freeway visibility with signage and easy access to major thoroughfares. Phase I & Phase II now available for sale or build-to-suit. Pricing as follows: Industrial - \$3.95/psf or \$173,000/acre. Retail - \$5.50/psf or \$240,000/acre. | | | | | |
| W. Maple Road | 16.34 | R-3 | \$1,200,000.00 | \$73,439 | Larry Kelly |
| | | | | \$1.69 | Garrett Keais |
| Comments: Zoned R-3, one family residential (12,500 sq. ft.). Adjacent to the New Village Center area. | | | | | |
| West Road | 8.50 | Lt. Industrial | \$199,000.00 | \$23,412 | David Giltner |
| | | | | \$0.54 | Jim Montgomery |
| Comments: A good buy. Can be combined with adjacent 14 acres to the west. Outside storage possible. | | | | | |
| 51135 Century Court Lot #: Lot # 31 | 2.20-5.96 | I-1 | \$200,000.00 | \$33,557 | Steve Gordon |
| Century Industrial Park | | | | \$0.77 | Jim Montgomery David Giltner |
| Comments: One of the last lots available in Century Industrial Park. 2.2 usable acres with 5.96 gross acreage. | | | | | |
| 28563 Beck Road | 3.00 | M-1 | \$459,000.00 | \$153,000 | David Giltner |
| | | | | \$3.51 | |
| Comments: | | | | | |

| Address | | | | Price Per Acre | |
|--|-----------------|--------------|--------------|----------------|----------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| WIXOM | | | | | |
| Pontiac Trail | 2.50 | | \$545,000.00 | \$218,000 | Andrew Boncore |
| Tribute Shops at Wixom Village | | | | \$5.01 | Paul Hoge |
| Comments: Pad ready site, all utilities paving and structural foundation in place. Phase II of Tribute Shops at Wixom Village. | | | | | |
| 216 N. Wixom Road Lot #: Outlot A | 0.54 | Mixed Use | \$165,000.00 | \$307,836 | Andrew Boncore |
| Tribute Shops at Wixom Village | | | | \$7.07 | Paul Hoge |
| Comments: Out parcel conveniently located at the entrance of a new residential development. Great site for a professional office or medical, bank, other commercial or residential. | | | | | |
| WOODHAVEN | | | | | |
| 21500 Allen Road Lot #: Parcel A | 3.40 | Commercial | \$480,000.00 | \$141,176 | Bruce Baja |
| | | | | \$3.24 | Steve Gordon |
| Comments: 3.40 acre parcel located in front of the newer Emagine Theater on the north end of the regional retail/trade area which includes Super Wal-Mart, Meijer, Target, Lowe's, Kohl's, Home Depot, Michael's, Office Depot, PetSmart, Kmart, etc. | | | | | |
| 21500 Allen Road Lot #: Parcel B | 3.00 | Commercial | \$449,000.00 | \$149,667 | Bruce Baja |
| | | | | \$3.44 | Steve Gordon |
| Comments: 3 acre parcel located in front of the newer Emagine Theater on the north end of the regional retail/trade area which includes Super Wal-Mart, Meijer, Target, Lowe's, Kohl's, Home Depot, Michael's, Office Depot, PetSmart, Kmart, etc. | | | | | |
| Pine Arbor Condominiums | 0.20-0.73 | Multi-Family | \$9,000.00 | | Brad Vieregger |
| Pine Arbor Condominiums | | | | \$0.28 | Jack Townsend |
| Comments: Rare opportunity to purchase developed condominium project and/or additional vacant lots. Asking Price for all 118 Lots = \$630,000. Asking Price for multiplex building/56 lots = \$168,000 (\$3,000 per lot). Asking price for town homes/48 lots = \$336,000 (\$7,000 per lot). Asking price for town homes with basement/14 lots = \$126,000 (\$9,000 per lot). | | | | | |

| Address | | | | Price Per Acre | |
|---|-----------------|------------|------------------------------|--------------------|---------------------------------|
| Park Name | Acres Available | Zoning | Sale Price | Price Per SqFt | Associate(s) |
| YPSILANTI/TWP. | | | | | |
| I-94 Expressway | 20.16 | RM-2 | \$695,000.00 | \$34,474 \$0.79 | John Gordy Chris Secontine |
| Comments: Multi-family parcel in Ypsilanti Township. 6 units per acre. Utilities available. Motivated seller, make offer. | | | | | |
| 128 Spring Street | 17.00 | Industrial | Lease: \$2,500.00 Monthly | | Brad Viergever Jay Chavey |
| Comments: Fenced, paved parking with I-94 access and exposure. Ideal for car, truck, equipment parking. Lease all or part. | | | | | |
| McGregor Road Lot #: 179-348 | 2.80-5.19 | I-2 | \$389,250.00 | \$75,000 \$1.72 | Brad Viergever |
| Comments: Heavy industrial zoning allowing for outside storage. Located just off I-94/Rawsonville Road exit at the south side of Willow Run Airport. 2.80 acres or 5.19 acres available. | | | | | |
| 3373 E. Michigan Avenue | 1.76 | Commercial | \$149,000.00 | \$84,659 \$1.94 | Rick Birdsall Justin Gaffrey |
| Comments: Adjacent to Canton Twp. Previously used as mobile home sales center. Many potential commercial uses. 392' of Michigan Avenue Frontage. Priced to sell. | | | | | |