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# exclusive listings

**MAY 2012**  
**INDUSTRIAL**

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Bill Cosgrove, CCIM  
Keenan Fields  
Joe Francis  
Craig Herschel  
Bob Mack, CCIM, SIOR  
Megan Malczewski, CCIM  
Ken Marciniak, SIOR  
Adam Martinez  
Tanya Pipatjarasgit  
Steve Serchuk, CCIM  
Jason Sheppard  
Sam Zyndorf, CCIM  
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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate		Associate(s)	Main Photo
	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Adrian</b>								
401 Miles Drive	46,555	15' - 30'	8 / 2	Yes	N/A	Keenan Fields		
N/A	46,555				N/A	Ted Vliek, Jr.		
	38,055				\$975,000			
	8,500				\$20.94			
<b>Archbold</b>								
2120 Defiance Street	149,871	11' - 16'	4 / 13	No	N/A	Ken Marciniak, SIOR		
N/A	149,871				N/A			
	148,608				\$800,000			
	1,263				\$5.34			
<b>Beaverdam</b>								
401 Main Street	5,398	18'	4 / 0	No	N/A	Robert P. Mack, CCIM, SIOR		
Top Speed Truck Wash	5,398				N/A	Megan Malczewski, CCIM		
	5,398				\$300,000			
	0				\$55.58			






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	Avail SqFt				Lease Type		
	Shop SqFt				Sale Price		
	Office SqFt				Price Per SqFt		
<b>Bowling Green</b>							
1342 Bellard Drive	8,400	16'	4 / 0	No	\$4.25 - \$5.50	Robert P. Mack, CCIM, SIOR	
N/A	2,800 - 8,400				psf NNN		
	7,900				\$375,000		
	500				\$44.64		
<b>Bradner</b>							
110 Church Street	33,155	13' - 16'	5 / 2	No	\$2.53	Robert P. Mack, CCIM, SIOR	
N/A	33,155				NNN		
	31,667				\$295,000		
	1,488				\$8.90		
<b>Defiance</b>							
8431 State Route 66	27,140	20' - 22'	2 / 2	No	\$3.00	Robert P. Mack, CCIM, SIOR	
NWO Beverage	27,140				psf NNN	Megan Malczewski, CCIM	
	25,380				\$950,000		
	1,760				\$35.00		
<b>Delta</b>							
6375-6401 Rogers Street	100,000	25' - 50'	4 / 7	No	\$2.85	Robert P. Mack, CCIM, SIOR	
N/A	50,000 - 100,000				psf NNN	Megan Malczewski, CCIM	
	99,000				N/A		
	1,000				N/A		





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	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Delta</b>								
6400 US20A	20,000	20' - 24'	3 / 0	No	\$2.50	Megan Malczewski, CCIM		
Delta Power Sales Building	20,000				psf NNN	Robert P. Mack, CCIM, SIOR		
	16,500				N/A			
	3,500				N/A			
319 - 321 W. Main	14,200	13' - 23'	7 / 0	No	\$3.00	Robert P. Mack, CCIM, SIOR		
Stone Transport	14,200				psf NNN	Craig M. Herschel		
	13,617				\$400,000			
	583				\$28.17			
6800-6810 Enterprise Drive	22,000	20'	3 / 2	No	\$2.00 - \$2.50	Robert P. Mack, CCIM, SIOR		
N/A	11,000				psf + utilities	Megan Malczewski, CCIM		
	10,000				\$390,000			
	1,000				\$17.73			
<b>Deshler</b>								
320 S. Vine Street	98,240	12' - 20'	7 / 4	Yes	N/A	Robert P. Mack, CCIM, SIOR		
N/A	98,240				N/A			
	92,240				\$430,000			
	6,000				\$4.38			
300 Chestnut Street	91,250	24'	7 / 3	Yes	N/A	Robert P. Mack, CCIM, SIOR		
N/A	91,250				N/A			
	86,750				\$860,000			
	4,500				\$9.42			

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	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Fostoria</b>								
130 W. Jones Road	588,000	24' - 28'	3 / 84	No	\$2.65	Ken Marciniak, SIOR		
N/A	80,000 - 588,000				psf NNN	Craig M. Herschel		
	581,600				\$10,000,000			
	6,400				\$17.01			
1200 N. Main Street	88,000	18' - 23'	1 / 4	Yes	\$1.65	Ken Marciniak, SIOR		
N/A	88,000				psf plus utilities	Craig M. Herschel		
	88,000				N/A			
	0				N/A			
<b>Genoa</b>								
21700 State Route 51	4,000	14'	2 / 0	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	4,000				N/A	Megan Malczewski, CCIM		
	4,000				\$125,000			
	0				\$31.25			
<b>Hamler</b>								
518 Edgerton Street	14,720	14' - 21'	4 / 1	No	N/A	Craig M. Herschel		
N/A	14,720				N/A			
	12,860				\$179,900			
	1,860				\$12.22			

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	Shop SqFt				Sale Price		
	Office SqFt				Price Per SqFt		
<b>Holland</b>							
6450 Hamilton Drive East Holland Industrial Pak	11,740 11,740 6,068 5,672	9' - 31'	1 / 0	No	\$6.25 psf NNN \$695,000 \$59.20	Craig M. Herschel Megan Malczewski, CCIM	
1015 Holland Park Boulevard N/A	9,272 9,272 8,157 1,115	14.5'	3 / 1	No	N/A N/A \$500,000 \$53.93	Robert P. Mack, CCIM, SIOR	
1027 Holland Park Boulevard (Unit: 2 & 3) N/A	14,370 3,600 - 6,150 3,078 - 5,350 800	16'	2 / 0	No	\$4.75 Plus Utilities N/A N/A	Craig M. Herschel Bill Cosgrove, CCIM	
<b>Lambertville</b>							
7325 Douglas Road N/A	109,000 11,280 - 59,240 11,040 - 56,045 3,195	12' - 21'	4 / 10	No	\$4.50 - \$5.00 Gross N/A N/A	Robert P. Mack, CCIM, SIOR Megan Malczewski, CCIM	






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	Avail SqFt				Lease Type		
	Shop SqFt				Sale Price		
	Office SqFt				Price Per SqFt		
<b>Maumee</b>							
1670 Indian Wood Circle	50,250	28'	1 / 2	No	\$5.00	Germano Bressan, CCIM	
N/A	15,050				psf NNN	Sam Zyndorf, CCIM	
	15,050				N/A		
	0				N/A		
<b>Monclova</b>							
6630 Maumee Western Road	33,888	9' - 20'	2 / 1	No	\$4.50	Ken Marciniak, SIOR	
Lakeside Interiors	6,772				psf NNN		
	6,772				N/A		
	0				N/A		
<b>Monclova Twp.</b>							
4060 Technology Drive	33,850	18'	0 / 0	No	\$9.25	Robert P. Mack, CCIM, SIOR	
N/A	14,291				psf NNN		
	11,515				\$2,850,000		
	22,335				\$85.07		
<b>Monroe</b>							
300-330 Detroit Avenue	48,200	8' - 15'	1 / 0	No	1,094.00 - \$2,500.00	Jason Sheppard	
N/A	2,500 - 6,000				Per Month		
	2,500 - 6,000				N/A		
	0				N/A		






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	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Napoleon</b>								
302 E. Washington Street	11,591	8' - 16'	4 / 1	No	\$3.21	Robert P. Mack, CCIM, SIOR		
N/A	5,280 - 6,160				psf NNN	Steve Serchuk, CCIM		
	6,160				\$475,000			
	5,431				\$40.98			
<b>Northwood</b>								
6705 Wales Road	101,500	32' - 36'	2 / 10	No	\$3.60	Robert P. Mack, CCIM, SIOR		
N/A	101,500				psf NNN			
	101,500				\$3,640,000			
	0				\$35.86			
6519 Fairfield Drive	128,000	24' - 31'	2 / 5	No	\$3.50	Robert P. Mack, CCIM, SIOR		
N/A	16,000 - 47,080				psf NNN			
	16,000 - 47,080				N/A			
	0				N/A			
6943 Wales Road	38,660	20'	8 / 2	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	38,660				N/A	Megan Malczewski, CCIM		
	38,660				\$1,850,000			
	0				\$47.85			
2695 Tracy Court	34,000	20'	6 / 4	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	34,000				N/A	Megan Malczewski, CCIM		
	34,000				\$1,850,000			
	0				\$54.41			





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	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Northwood</b>								
6939 McNerney Road	20,400	19'	2 / 0	No	\$4.95	Robert P. Mack, CCIM, SIOR		
N/A	20,400				N/A			
	20,400				N/A			
	0				N/A			
2649 Tracy Road	19,000	8.6' - 21.1'	2 / 2	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	19,000				N/A			
	17,000				\$895,000			
	2,000				\$47.11			
2588 Tracy Court (Unit: A/B)	34,000	20'	2 / 2	No	\$3.72	Megan Malczewski, CCIM		
N/A	17,920				psf + utilities	Robert P. Mack, CCIM, SIOR		
	17,920				N/A			
	0				N/A			
807 Lemoyne Road	9,720	8' - 12'	0 / 4	No	\$3.50	Robert P. Mack, CCIM, SIOR		
N/A	9,720				psf NNN			
	9,720				N/A			
	0				N/A			
201 Andrus Road	5,000	14' - 16'	0 / 2	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	5,000				N/A	Keenan Fields		
	3,750				\$380,000			
	1,250				\$76.00			

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	Avail SqFt				Lease Type		
	Shop SqFt				Sale Price		
	Office SqFt				Price Per SqFt		
<b>Northwood</b>							
2579 Tracy Road	12,400	17'	1 / 0	No	\$4.95	Ken Marciniak, SIOR	
Jones & Henry	4,400				Gross		
	2,588				N/A		
	1,812				N/A		
<b>Oak Harbor</b>							
127-133 Locust Street	11,127	10' - 20'	6 / 0	No	N/A	Robert P. Mack, CCIM, SIOR	
N/A	11,127				N/A	Megan Malczewski, CCIM	
	11,127				\$198,000		
	0				\$17.79		
<b>Ottawa Lake</b>							
6194 Section Road	152,570	17' - 35'	2 / 19	No	N/A	Ken Marciniak, SIOR	
N/A	152,570				N/A		
	149,370				\$4,500,000		
	3,200				\$29.49		
8000 Yankee Road	113,294	16' - 20'	5 / 3	Yes	\$3.50 - \$12.00	Jason Sheppard	
Michigan Int'l Technical Resource Park	1,711				per square foot		
	1,711				N/A		
	0				N/A		





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Page 9

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	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Perrysburg</b>								
28740 Glenwood Road	95,300	20' - 25'	1 / 8	No	\$3.50	Robert P. Mack, CCIM, SIOR		
N/A	95,300				psf NNN			
	84,300				\$2,795,000			
	11,000				\$29.33			
26901 Eckel Road	30,441	10'	8 / 2	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	30,441				N/A	Jason Sheppard		
	24,000				\$1,900,000			
	6,441				\$62.42			
634 Eckel Road	15,168	10' - 25'	3 / 0	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	15,168				N/A	Jason Sheppard		
	9,920				\$950,000			
	5,248				\$62.63			
26495 Southpoint Road	39,840	18'	1 / 1	No	\$4.75	Ken Marciniak, SIOR		
Southpoint Business Park	15,000				psf NNN			
	13,200				N/A			
	1,800				N/A			
629 Eckel Road	8,563	9' - 16'	4 / 0	No	\$6.73	Robert P. Mack, CCIM, SIOR		
N/A	8,563				NNN	Steve Serchuk, CCIM		
	6,563				\$570,000			
	2,000				\$66.57			






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	Avail SqFt				Lease Type		
	Shop SqFt				Sale Price		
	Office SqFt				Price Per SqFt		
<b>Perrysburg Township</b>							
205 4th Street	109,868	16' - 20'	1 / 19	No	N/A	Robert P. Mack, CCIM, SIOR	
Tecumseh Corrugated	109,868				N/A		
	106,868				\$1,090,000		
	3,000				\$9.92		
<b>Perrysburg Twp</b>							
7401 Fremont Pike	137,000	6.5' - 28.!	4 / 10	No	\$2.25	Craig M. Herschel	
Buildings 2 and 3	64,000 - 73,000				psf NNN	Joe Francis	
	62,500 - 135,500				N/A		
	1,500				N/A		
<b>Perrysburg Twp.</b>							
7789 Ponderosa Road	15,300	16'	1 / 1	No	\$375.00	Robert P. Mack, CCIM, SIOR	
Cedar Business Center	15,300				psf NNN		
	12,886				\$785,000		
	2,414				\$51.31		
<b>Sandusky</b>							
8315 Milan Road	16,600	17' - 21'	4 / 0	No	\$3.75	Robert P. Mack, CCIM, SIOR	
N/A	16,600				psf NNN		
	14,800				\$800,000		
	1,800				\$48.19		

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	Avail SqFt				Lease Type		
	Shop SqFt				Sale Price		
	Office SqFt				Price Per SqFt		
<b>Stryker</b>							
601 Lynn Street	69,650	12' - 21'	2 / 3	Yes	\$1.75	Robert P. Mack, CCIM, SIOR	
N/A	69,650				psf NNN	Megan Malczewski, CCIM	
	68,050				\$375,000		
	1,600				\$5.38		
<b>Swanton</b>							
105 Woodland Avenue	155,000	11' - 26'	8 / 4	No	\$2.00	Robert P. Mack, CCIM, SIOR	
Plant #1	155,000				Plus Utilities	Megan Malczewski, CCIM	
	140,000				\$975,000		
	15,000				\$6.29		
230 W. Airport Highway	16,450	14'	11 / 0	No	N/A	Robert P. Mack, CCIM, SIOR	
N/A	16,450				N/A	Steve Serchuk, CCIM	
	15,450				\$885,000		
	1,000				\$53.80		
1770 1804 & 1810 Commerce Road	3,682	8' - 12'	2 / 0	No	N/A	Megan Malczewski, CCIM	
Westwinds Center for Business	3,682				N/A	Robert P. Mack, CCIM, SIOR	
	0				\$249,000		
	3,682				\$67.63		

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Page 12

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	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Sylvania</b>								
5160 Railroad Street	21,000	13' - 20'	3 / 0	No	\$4.00	Joe Francis		
N/A	21,000				Plus Utilities			
	19,800				\$650,000			
	1,200				\$30.95			
5415 Schultz Drive	7,760	8'	3 / 0	No	N/A	Joe Francis		
N/A	7,760				N/A			
	6,100				\$385,000			
	1,660				\$49.61			
<b>Sylvania Twp.</b>								
3618 King Road	10,000	23' - 24'	4 / 0	No	\$4.00	Ken Marciniak, SIOR		
N/A	10,000				psf NNN			
	9,616				N/A			
	384				N/A			
3404 N. Holland Sylvania Park-Ellis Servicemaster	9,576	15' - 16'	2 / 0	No	N/A	Craig M. Herschel Bill Cosgrove, CCIM		
	9,576				N/A			
	7,376				\$459,000			
	2,200				\$47.93			
7944 W. Central Avenue Greystone Plaza	23,266	14'	3 / 0	No	\$4.00	Germano Bressan, CCIM Keenan Fields		
	2,100 - 6,000				NNN			
	2,100 - 6,000				N/A			
	0				N/A			






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	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Sylvania Twp.</b>								
7846 7862 W. Central Avenue	31,700	7' - 15'	1 / 0	No	\$5.00	Germano Bressan, CCIM		
Timberstone Square	3,000				psf NNN	Keenan Fields		
	1,200				N/A			
	1,800				N/A			
8432 W. Central Avenue (Unit: 9)	35,000	13'	1 / 0	No	\$4.20	Craig M. Herschel		
Sylvania Business Plaza	2,000				psf + utilities	Joe Francis		
	1,640				N/A			
	360				N/A			
<b>Temperance</b>								
7177 Crabb Road	38,600	40'	4 / 0	Yes	\$4.00	Ken Marciniak, SIOR		
N/A	38,600				psf			
	28,762				\$2,250,000			
	9,838				\$58.29			
7640 Lewis Avenue	31,340	10' - 18'	15 / 0	No	N/A	Jason Sheppard		
N/A	31,340				N/A			
	26,700				\$900,000			
	4,640				\$28.72			
7070 Crabb Road	12,000	21'	1 / 0	No	\$4.00	Keenan Fields		
Crabb Road Industrial Park	2,000 - 12,000				NNN	Ken Marciniak, SIOR		
	2,000 - 12,000				N/A			
	0				N/A			

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	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Toledo</b>								
4510 Lint Avenue	413,631	18' - 42'	2 / 11	Yes	\$2.50	Ken Marciniak, SIOR		
N/A	413,631				psf			
	413,631				\$3,500,000			
	0				\$8.46			
5400 Detroit Avenue	697,000	18' - 30'	8 / 16	Yes	\$2.50	Ken Marciniak, SIOR		
N/A	24,000 - 400,000				psf + utilities			
	24,000 - 400,000				N/A			
	0				N/A			
1769 East Broadway	219,188	20' - 36'	5 / 0	Yes	\$2.50	Robert P. Mack, CCIM, SIOR		
Former Pilkington facility	219,188				psf NNN	Craig M. Herschel		
	219,188				\$2,000,000	Megan Malczewski, CCIM		
	0				\$9.12			
1400 Matzinger Road	205,638	N/A	0 / 0	No	N/A	Craig M. Herschel		
N/A	205,638				N/A			
	176,902				\$1,800,000			
	28,736				\$8.75			
1400 1486 N. Summit Street	138,480	15' - 24'	7 / 17	No	\$1.50 - \$2.50	Craig M. Herschel		
Toledo Harbor Warehouse Complex	36,000 - 138,480				psf NNN			
	136,460				\$2,995,000			
	2,020				\$21.63			

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Page 15

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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate	Associate(s)	Main Photo
	Avail SqFt				Lease Type		
	Shop SqFt				Sale Price		
	Office SqFt				Price Per SqFt		
<b>Toledo</b>							
5511 Telegraph Road ABC Seamless Siding Building	135,452 10,000 - 135,452 10,000 - 127,189 8,000	15' - 32'	5 / 5	No	\$7.00 / \$2.75 Plus Utilities N/A N/A	Ken Marciniak, SIOR	
560 S. Reynolds Road N/A	120,393 7,140 - 120,393 114,373 6,020	16' - 24'	12 / 159	No	\$2.75 - \$5.75 NNN \$2,500,000 \$20.77	Robert P. Mack, CCIM, SIOR	
3750 South Avenue N/A	99,000 10,000 - 99,000 10,000 - 99,000 0	27'	1 / 12	No	\$2.50 psf + utilities \$950,000 \$9.60	Keenan Fields	
1010 New York Avenue N/A	84,496 75,428 71,968 3,460	10' - 26'	9 / 4	Yes	\$2.50 psf NNN \$1,600,000 \$18.94	Ken Marciniak, SIOR	
1655 Dorr Street N/A	55,264 55,264 51,764 3,500	14'	4 / 0	No	N/A N/A \$79,900 \$1.45	Ken Marciniak, SIOR	






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	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Toledo</b>								
901 - 927 N. Summit Street Metropolitan Distributing Co.	53,154 53,154 50,910 2,244	12' - 35'	9 / 2	No	\$2.00 per square foot N/A N/A	Craig M. Herschel Ken Marciniak, SIOR		
33 S. Byrne Road N/A	52,597 13,260 - 52,597 52,597 0	8' - 19'	3 / 0	No	\$2.71 Plus Utilities \$795,000 \$15.11	Robert P. Mack, CCIM, SIOR Craig M. Herschel		
400 Westwood N/A	47,665 47,665 45,665 2,000	17.5'	2 / 4	No	N/A N/A \$350,000 \$7.34	Ken Marciniak, SIOR		
3248-3254 Hill Avenue N/A	45,000 45,000 45,000 0	16.7' - 24'	6 / 1	No	\$2.75 psf NNN \$795,000 \$17.67	Robert P. Mack, CCIM, SIOR		
1202 N. Superior Street N/A	42,372 42,372 38,228 4,144	10' - 12'	0 / 1	No	N/A N/A \$349,000 \$8.24	Ken Marciniak, SIOR		

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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate		Associate(s)	Main Photo
	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Toledo</b>								
3014-3030 Front Street	36,354	8' - 19'	5 / 5	No	\$2.50	Robert P. Mack, CCIM, SIOR		
N/A	36,354				psf NNN			
	36,204				\$950,000			
	150				\$26.13			
1225 Indiana Avenue	36,221	18'	4 / 2	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	36,221				N/A			
	22,769				\$120,000			
	13,452				\$3.31			
5265-5272 Tractor Road	137,578	12.6' - 15'	0 / 27	No	\$3.95	Craig M. Herschel		
N/A	2,400 - 33,160				Plus Utilities			
	2,400 - 33,160				N/A			
	0				N/A			
901 Front Street	27,144	12' - 17.6'	3 / 0	No	\$1.77	Steve Serchuk, CCIM		
N/A	25,410 - 27,144				NNN	Robert P. Mack, CCIM, SIOR		
	25,410				\$550,000			
	1,734				\$20.26			
1447 N. Summit Street	25,449	8' - 19'	0 / 0	No	N/A	Craig M. Herschel		
N/A	25,449				N/A	Bill Cosgrove, CCIM		
	21,215				\$199,000			
	4,234				\$7.82			

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Page 18






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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate		Associate(s)	Main Photo
	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Toledo</b>								
801 Front Street	24,728	8' - 22'	3 / 0	No	\$3.15	Craig M. Herschel		
N/A	24,728				psf NNN			
	24,728				\$535,000			
	0				\$21.64			
444 W. Laskey Road	52,332	15'	0 / 0	No	\$3.95	Craig M. Herschel		
N/A	1,400 - 22,700				psf + utilities			
	1,400 - 22,700				N/A			
	0				N/A			
1611 & 1613 Jefferson Avenue	21,907	10' - 20'	5 / 0	No	N/A	Joe Francis		
N/A	21,907				N/A			
	20,407				\$225,000			
	1,500				\$10.27			
324 Morris Street	20,959	9' - 20'	2 / 2	Yes	N/A	Craig M. Herschel		
N/A	20,959				N/A			
	15,959				\$395,000			
	5,000				\$18.85			
3122 South Avenue	20,280	13' - 18'	2 / 1	No	\$2.50	Keenan Fields		
N/A	20,280				psf + utilities			
	19,480				N/A			
	800				N/A			

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Page 19






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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate		Associate(s)	Main Photo
	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Toledo</b>								
1878-1883 Spencer Street	36,720	20' - 24'	2 / 2	No	\$3.75		Craig M. Herschel	
N/A	20,000				N/A			
	19,400				N/A			
	600				N/A			
2124 Front Street	19,708	8' - 20'	7 / 0	Yes	N/A		Craig M. Herschel	
N/A	19,708				N/A			
	13,990				\$260,000			
	5,718				\$13.19			
5825 Angola Road	19,218	18'	3 / 0	Yes	N/A		Robert P. Mack, CCIM, SIOR	
N/A	19,218				N/A		Megan Malczewski, CCIM	
	15,894				\$450,000			
	3,324				\$23.42			
1465 W. Alexis Road	16,500	12' - 15'	3 / 0	No	N/A		Craig M. Herschel	
N/A	16,500				N/A			
	14,043				\$599,000			
	2,457				\$36.30			
5173-5221 Tractor Road	15,640	13'	3 / 1	No	\$3.50		Ken Marciniak, SIOR	
N/A	15,640				psf NNN			
	12,560				\$550,000			
	3,080				\$35.17			

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Page 20






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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate		Associate(s)	Main Photo
	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Toledo</b>								
3001 E. Manhattan Boulevard N/A	15,182 15,182 13,982 1,200	30' - 32'	3 / 0	Yes	\$4.25 psf NNN \$399,000 \$26.28	Craig M. Herschel		
3800 Airport Highway N/A	13,200 13,200 11,400 1,800	17'	3 / 0	Yes	N/A N/A \$399,000 \$30.23	Ken Marciniak, SIOR		
212-216 Wade Street N/A	55,350 5,664 - 12,726 5,664 - 12,726 0	10'	7 / 1	No	\$2.50 Plus Utilities N/A N/A	Keenan Fields		
3150-3156 Bellevue Drive N/A	12,600 12,600 4,200 8,400	8' - 14'	3 / 0	No	\$4.00 psf + utilities \$195,000 \$15.48	Joe Francis Sam Zyndorf, CCIM		
3607 Marine Road N/A	12,570 12,570 8,190 4,380	18'	5 / 0	Yes	N/A N/A \$299,000 \$23.79	Robert P. Mack, CCIM, SIOR Megan Malczewski, CCIM		

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Page 21






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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate		Associate(s)	Main Photo
	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt Office SqFt				Price Per SqFt			
<b>Toledo</b>								
1144 - 1158 S. Expressway Drive N/A	20,550 2,400 - 12,000 2,400 - 12,000 0	16'	5 / 0	No	\$4.95 per square foot N/A N/A	Ken Marciniak, SIOR		
1114 Washington Street N/A	11,364 11,364 9,364 2,000	9' - 12'	1 / 1	No	\$2.64 psf NNN N/A N/A	Keenan Fields		
3909-3921 Lagrange Street	10,848 10,848 10,848 0	15'	3 / 0	No	\$2.75 psf NNN \$280,000 \$25.81	Joe Francis Ken Marciniak, SIOR		
5960 Benore Road N/A	10,800 200 - 10,800 6,500 4,300	13' - 14'	4 / 0	No	\$5.00 psf + utilities \$325,000 \$30.09	Craig M. Herschel Ken Marciniak, SIOR		
5333 Secor Road N/A	34,110 900 - 10,500 900 - 10,500 0	12'	5 / 0	No	\$6.00 NNN N/A N/A	Germano Bressan, CCIM		

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Page 22






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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate		Associate(s)	Main Photo
	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Toledo</b>								
445 Dura Avenue	10,304	13' - 16'	2 / 20	No	\$3.50	Ken Marciniak, SIOR		
N/A	10,304				psf NNN			
	7,804				N/A			
	2,500				N/A			
367 State Line Road	10,200	10' - 13'	1 / 0	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	10,200				N/A			
	8,200				\$330,000			
	2,000				\$32.35			
3912 Funston Street	9,815	8' - 12'	3 / 1	No	N/A	Megan Malczewski, CCIM		
N/A	9,815				N/A			
	9,115				\$225,000			
	700				\$22.92			
3924-3930 Funston Street	8,400	9' - 15'	1 / 0	No	\$2.75	Joe Francis		
	8,400				psf NNN	Ken Marciniak, SIOR		
	6,336				\$210,000			
	1,032				\$25.00			
2200 Front Street	8,355	8' - 10'	1 / 1	No	\$7.18	Ken Marciniak, SIOR		
Capri Industrial	8,355				Net	Adam Martinez		
	5,811				\$399,000			
	2,544				\$47.76			

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Page 23






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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate		Associate(s)	Main Photo
	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Toledo</b>								
122 S. St. Clair Street	7,360	16'	1 / 0	No	\$4.89	Keenan Fields		
N/A	7,360				NNN			
	3,116				N/A			
	4,244				N/A			
5709 Opportunity Drive	7,200	14' - 18'	2 / 0	No	N/A	Craig M. Herschel		
N/A	7,200				N/A	Megan Malczewski, CCIM		
	4,800				\$230,000			
	2,400				\$31.94			
610 Scott Street	6,520	12' - 15'	2 / 0	No	N/A	Keenan Fields		
N/A	6,520				N/A			
	4,940				\$135,000			
	1,580				\$20.71			
3232 South Avenue	6,500	8' - 16'	2 / 0	No	\$2.75	Megan Malczewski, CCIM		
N/A	6,500				psf NNN	Craig M. Herschel		
	4,000				\$150,000			
	2,500				\$23.08			
38 N. Michigan Street	6,340	8' - 12'	1 / 0	No	\$1.90	Robert P. Mack, CCIM, SIOR		
N/A	6,340				plus utilities & operating exp	Megan Malczewski, CCIM		
	4,227				\$150,000			
	2,113				\$23.66			

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Page 24






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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate	Associate(s)	Main Photo
	Avail SqFt				Lease Type		
	Shop SqFt				Sale Price		
	Office SqFt				Price Per SqFt		
<b>Toledo</b>							
2415 S. Byrne Road	6,000	14'	2 / 0	No	N/A	Robert P. Mack, CCIM, SIOR	
N/A	6,000				N/A		
	5,000				\$215,000		
	1,000				\$35.83		
117 21st Street	5,546	10' - 16'	2 / 0	No	\$2.81	Craig M. Herschel	
N/A	5,546				Plus Utilities	Robert P. Mack, CCIM, SIOR	
	4,676				N/A		
	870				N/A		
1021 Custer Drive	5,184	8' - 10'	2 / 0	No	\$4.05	Craig M. Herschel	
N/A	5,184				Gross plus utilities		
	3,443				\$168,500		
	1,741				\$32.50		
223 W. Alexis Road	3,280	16'	2 / 0	No	\$4.57	Ken Marciniak, SIOR	
N/A	3,280				psf + utilities		
	2,940				\$159,000		
	340				\$48.48		
3902 Funston Street	2,880	16'	1 / 1	No	N/A	Robert P. Mack, CCIM, SIOR	
N/A	2,880				N/A	Megan Malczewski, CCIM	
	2,200				\$85,000		
	680				\$29.51		

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Page 25





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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate		Associate(s)	Main Photo
	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Toledo</b>								
4339 Bennett Road	2,856	9' - 10'	2 / 0	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	2,856				N/A			
	1,506				\$88,500			
	1,350				\$30.99			
4006 Vermaas Avenue	2,800	8'	1 / 0	No	N/A	Ken Marciniak, SIOR		
N/A	2,800				N/A			
	2,800				\$69,900			
	0				\$24.96			
424 12th Street	2,025	12' - 14'	1 / 0	No	N/A	Ken Marciniak, SIOR		
N/A	1,980				N/A			
	1,080				\$105,000			
	900				\$51.85			
6540 Central Avenue	30,750	10'	0 / 0	No	\$5.00	Germano Bressan, CCIM		
West Central Place	1,350				psf NNN			
	1,350				N/A			
	0				N/A			
<b>Walbridge</b>								
30559 Lemoyne Road	6,560	15' - 17'	3 / 0	No	N/A	Ken Marciniak, SIOR		
N/A	6,560				N/A			
	5,560				\$379,000			
	1,000				\$57.77			

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Page 26

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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate		Associate(s)	Main Photo
	Avail SqFt				Lease Type	Sale Price		
	Shop SqFt				Price Per SqFt			
	Office SqFt							
<b>Wauseon</b>								
229 Commercial Street	11,200	18'	7 / 0	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	11,200				N/A	Steve Serchuk, CCIM		
	9,100				\$330,000			
	2,100				\$29.46			
110 Brunell Street	5,200	14'	2 / 0	No	N/A	Robert P. Mack, CCIM, SIOR		
N/A	5,200				N/A	Steve Serchuk, CCIM		
	5,200				\$125,000			
	0				\$24.04			
<b>West Unity</b>								
107 Liberty Street	2,400	15'	2 / 0	No	\$5.00	Robert P. Mack, CCIM, SIOR		
N/A	2,400				NNN	Steve Serchuk, CCIM		
	2,250				\$130,000			
	150				\$54.17			
<b>Whitehouse</b>								
7115 Jeffers Road	8,740	7' - 19'	3 / 0	No	N/A	Germano Bressan, CCIM		
N/A	8,740				N/A			
	7,340				\$180,000			
	1,400				\$20.59			

Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Dr / Docks	Crane	Lease Rate	Associate(s)	Main Photo
	Avail SqFt				Lease Type		
	Shop SqFt				Sale Price		
	Office SqFt				Price Per SqFt		
<b>Willard</b>							
1040 Theo Moll Drive	99,900	23' - 25.6	1 / 10	No	\$3.25	Ken Marciniak, SIOR	
Willard Industrial Park	99,900				psf NNN		
	99,040				\$3,346,650		
	860				\$33.50		
900 Theo Moll Drive	55,800	28'	1 / 3	No	\$3.50	Ken Marciniak, SIOR	
Willard Industrial Park	55,800				psf NNN		
	50,000				\$1,953,000		
	5,800				\$35.00		